# What GETTs measured GETTs improved

Dana Verthaim, Chief PMO @ Gett January 2020

### How many of you are PMOs?

### How many of you practice Agile?

### Getters

- About 1000 employees
- 200 employees (15 teams) in R&D and product
- 4 Business units (B2B, Marketplace, Bizops, Delivery)
- Main offices: IL ,Moscow, London



### Marketplace

- Smart mobility complex dynamic market
- Competition: Uber, Yandex, Lyft, more...
- Segments: B2B, B2C, Delivery



### **Figures**

- Over 190 Cities in UK, IL, RU
- Over 20k B2B customers
- Over 100M rides a year



### PMO Team @ Gett



Dana Verthaim Chief PMO



Lital Gur-Arie Senior PMO Marketplace and Data



Alexander Maximov Senior PMO Bizops



Dikla Nitsan PMO Supply



Efrat Mininberg Senior PMO B2B



Gett 🚺

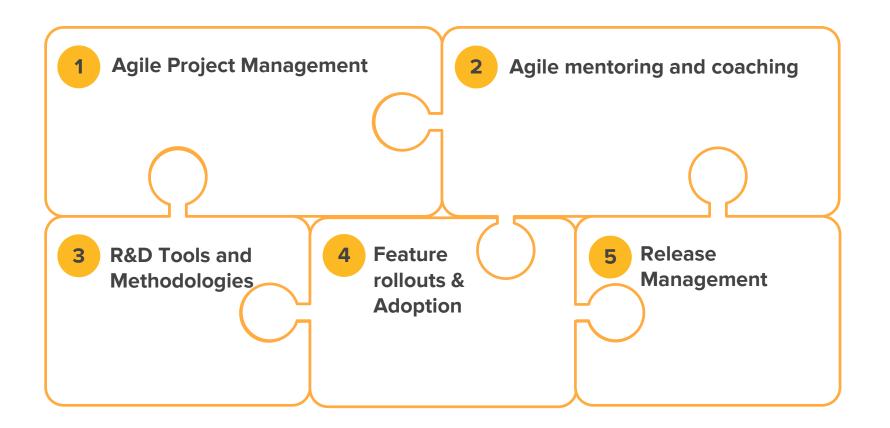
Keren Bar-Kahanoff Release Manager





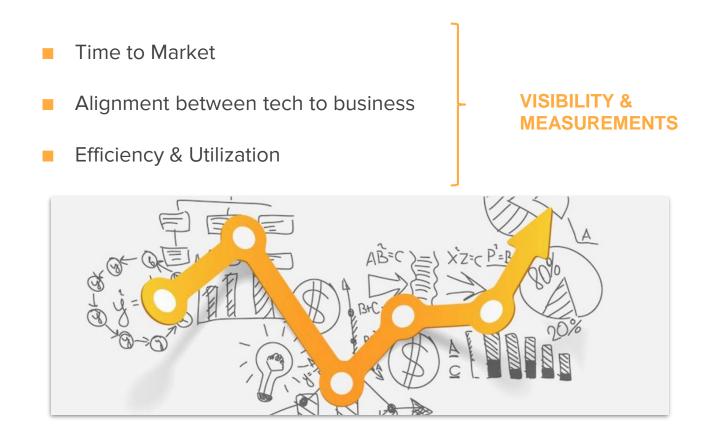






### Main Focus Areas that support the Business Goals





# Time to Market

# First Thing First Backlog MGMT TOOL





### Define needs for backlog management tool

- Single view
- Structured
- Configurable
- Integrated with Jira (single source of truth)



### **Project Management Tool**

電 Condition Based Promo (CBP) ×		
Summary	Status	Team
와 Unresolved 와 Assigned to me 品 By Assignee 品 By Status 品 By V	ersion 8 S	ub-tasks 💁 I
► <b>●</b> CBP		
FeatureHub		
•8 • • Phase1		
Phase2		
▶ 19.8		
19.9		
- 😢 19.10		
ICBP][FH] Segment drivers based on number of rides - A	IN WORK	Consumer s
[CBP] Phase #2: Add Costs Validations and Alerts - The F	IN WORK	Pricing
ICBP] phase 2: De-activate Quest feature from feature-hu	NEW	Pricing
General Content of the second seco	NEW	Pricing
V 🗣 Phase3		
▶ 19.8		
▶ 🗇 19.9		
- 😵 19.10		
[CBP] Phase #3: Native in-app progress and celebration c	NEW	Cross Team
ICBP] Phase #3: Add properties to Events - In order to sub-	IN WORK	Pricing
Generation - Phase #3: Support In-App Communication - Phase	IN WORK	Pricing
[CBP] Improve Quests Management - Improve manageme	NEW	Pricing
GBP] "Quests by Driver" improvements - Improvements	NEW	Pricing
(Geright Constraints of the second seco	DONE	Supply-App
Phase4		

- Hierarchical view
- Groups by any value
- □ View per release
- Project timeline
- Track progress

### **Backlog Management**

▶ 19.10							
✓		874.2					
IECC 01] Create an order via App with employee CC (charge per ride) with B2B label - As a user, I want to be able	DONE	12	19.11	_	Tal Cohen	No	B2B
line and the second sec	RESEARCH	9	19.11		George Nichkov		B2B
See State 1 - State 2 -	IN WORK	47	19.11	_	Svetlana Sekotskaya	Yes	B2B
Price estimations - support settings in company details	IN WORK	58	19.11		Anton Tupikov	Yes	B2B
Price estimation settings on global-b2b level - Settings in ordering service: values should be passed via price	CLOSED	<b>34</b> 17	19.10		Ksenia Ezhevikina		B2B
Section 2.0] Use Company estimations setttings for RPP in Web - integration RPP with company level settings re	IN QA	5		_	Lena Kovganov		B2B
Section 2.0] Use Company estimation settings for RPP in App - Acceptance criteria for New price est. is "price e	IN QA	5			Lena Kovganov	No	B2B
Survey and the second s	IN QA	5		_	Lena Kovganov		B2B
Price estimation is shown in CW despite Ordering Price Communication settings - Steps to reproduce: set classifier of the state of t	READY FOR DEV		19.11	_	Hagai Nuriel		B2B
🝷 🚸 [global_b2b]: pass `fix_charge_opt_out` param from mobile to GRM - when processing `POST /mobile/bookin	CLOSED	1	19.10		Artem Kuzko		B2B
Support fixed charge disabled in PCS - In the odr that PCS receives we now getting fixed_charge_disable	WAITING FOR MERGE				Sagi Krichbets		Marketplace
Ont ask for estimations if not needed	CLOSED	1	19.9		Artem Kuzko		B2B
Price estimation service to return range estimation with and without VAT - Price estimation service to return	OPEN	4	Backlog		Noam Kachko		Marketplace

### **Roadmap Management Dashboard**



FORT PER OKR - CU		Roadmap Er	sice / ROADMAI	- FILTERS								
Ital E Effort (Planned	d, Days): 1,236.5	Fix Version/s	• Domain •	Team + Object/	ve (OKR) +	Status + Fe	ature Product	Owner + Affects Ve	raion/s = 0, 5	iummary	EE Class - Relea	sed/UnReleased
	Objective (OKR):		Hes / ROADMAN									
	ett 828 2.0 Delivery wiability III Compliance (	Domain	Delivery PI 4		PM	Objective	Affected PI		Key	ICE, Sk	Effort (Plan), Sk	
	vofitability Profitability Inder Flow C Drivers Batisf	BizOps	19.9	CES Payments integration	Zakharov (inactive)	Win Business Riders		NEW	GETT-33833		99.0	100
	tability, Prod 📕 Other	BizOps	19.9	PLS Payments integration	Artem Zakharov (Inactive)	ux/ui		NEW	GETT-33838	16.0	9.0	50
	ianned, Days) by Objective (OKR)	BizOps	10.9	CES Recon Report	Artem Zakharov (Inactive)	Compliance (Legal, Security, GDPR, Regulation)		IN PLANNING	GETT-33837	140.6	59.4	200
Total E Effort (Plano		828	19.8	[Gett 2.0] Enable to take global ride [PDC]	Hindi Hindi	Gett 828 2.0	19.6	READY FOR DEV	GETT-41219	1.5	27.0	67
Ohi	ective (OKR):	BizOps	19.8	30 secure 2.0 (+1.0)		Profitability - Revenue		NEW	GETT-43318	0.0	0.0	
<b>.</b>	October (Ondu   Over 10 8 2.0   Profitability =   Orbit Business   One fill on C   Operations (	Marketplace	19.7	New condition- based promo phase 1	Tamar Schultz	Reliability	19.3, 19.4, 19.5, 19.6, 19.7	ANALYZING	GETT-40974	648.0	576.0	2,040
- Re		828	19.7	Stop Points optimization	Hindi Hindi	Gett 828 2.0	19.7	IN PLANNING	GETT-40921		9.0	19
		828	19.7	Mobile web responsive	Hindi	Gett 828 2.0	19.7	IN PLANNING	OETT-40853	4.8	81.0	171
T. Effort (P)	ianned, Days) by Objective (OKB)	828	19.7	User favorites	George Nichkov	Gett 828 2.0	19.7	IN PLANNING	GETT-39761		36.0	76
		828	19.7	[Dett 2.0] CWP settings: Billing	Decrige Nichikov	Gett 828 2.0	19.6	NEW	OETT-44617	1.1	19.8	41.8
FORT PER OKR - ALI	L PLANNED 🛛 🔶 🖯	828	19.7	UK 828 Billing	Artem Zakharov	Gett 828 2.0	19.7	IN PLANNING	GETT-44891	98.2	1.8	100
Xal E Effort (Planner	(Planned, Days): 3,177.6		19.7	(Dett 2.0) Public API	George Nichieov	Gett 828 2.0	19.7	NEW	OETT-43762	-90.0	90.0	
	ective (OKR): lett 928 2.0 Order Flow C	828	19.7	(Dett 2.0) Google analytics events	George Nichkov	Gett 828 2.0	19.7	NEW	GETT-44879	0.0	0.0	
	elability III Stability, Prod In Business Delivery	828	19.7	Basic Travel policy	George Nichkov	Gett 828 2.0	19.7	ANALYZING	OETT-40855		90.0	
	fitability Profitability mpliance ( Other	Growth	19.6	vap optimization with time window		Delivery	19.4	NEW	GETT-40742	0.0	0.0	
		Growth	19.6	Supply Pool Phase 2		Delivery	19.5	NEW	OETT-43410	0.0	0.0	
X Effort (PS	lanned, Days) by Objective (OKB)	BizOps	19.6	CES Figance	Actem	Compliance	101.10.2	IN PLANNING	OETT-38688	165.0	45.0	200

### WHY Improve Visibility

Stakeholders can proactively access and check what was delivered in each PI and what is planned ahead

### HOW

#### Single source of truth

Product roadmap in one place. No more excels. No more duplicated data

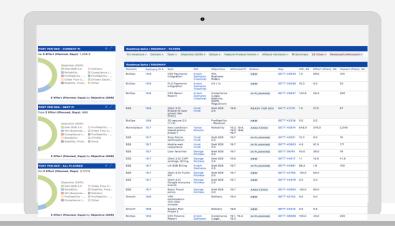
### **WHAT** Data Availability

Product roadmap is available based on runtime data

**Dashboard** 

### Map Backlog to Objectives (OKRs)





WHY Focus

Dashboard

Ensure the teams are focused on features which are related to OKRs

### HOW

#### **Compliance with OKRs**

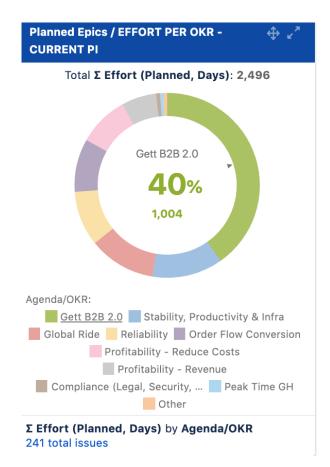
Understand the compliance between company OKRs and R&D resource allocation

### WHAT Resource Allocation

Shows current, past and future resource allocation

### Map Backlog to Objectives (OKRs)



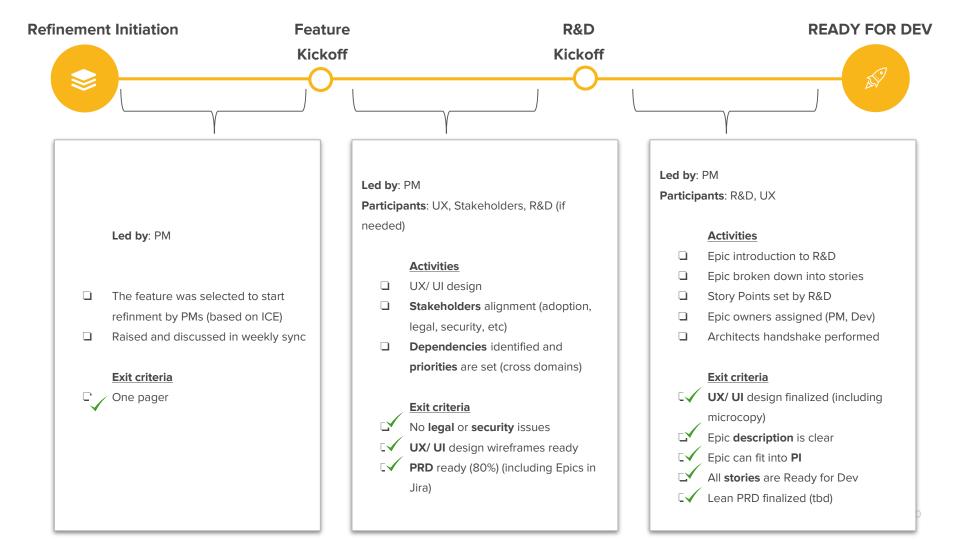


# CONTINUES REFINEMENT

# How many of you start the sprint with well defined content??

#### מי שטורח בערב שבת...

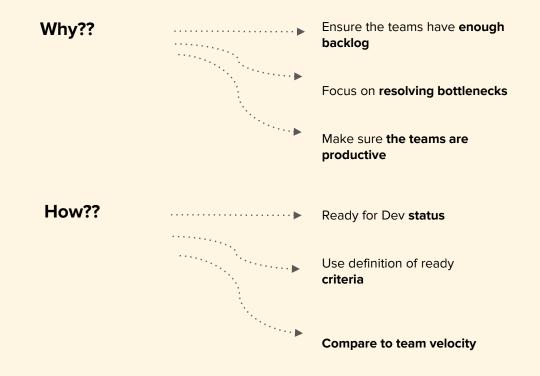






### Ready for Dev KPI

At any point of time 50% of the backlog is ready for dev for the next 4 weeks



### **Elephant Carpaccio**





"The elephant carpaccio method is a great way for software people to practice and learn how to break stories into thin vertical slices to improve TTM and efficiency"

Invented by Alistair Cockburn

### **Epic and Story size**

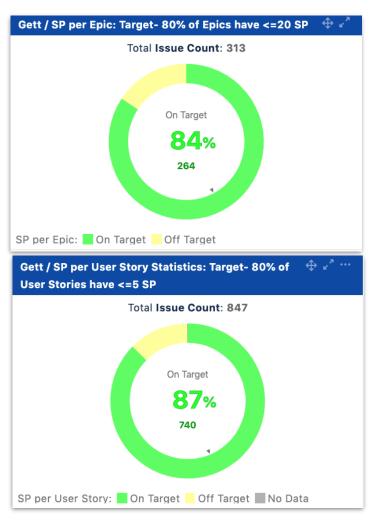
- Focus
- Transparency
- Predictability
- Flexibility
- Reduces risk



At least 80% of the **epics** are broken down into no more than **20 story points** 



At least 80% of the **user stories** are broken down into no more than **5 story points** 

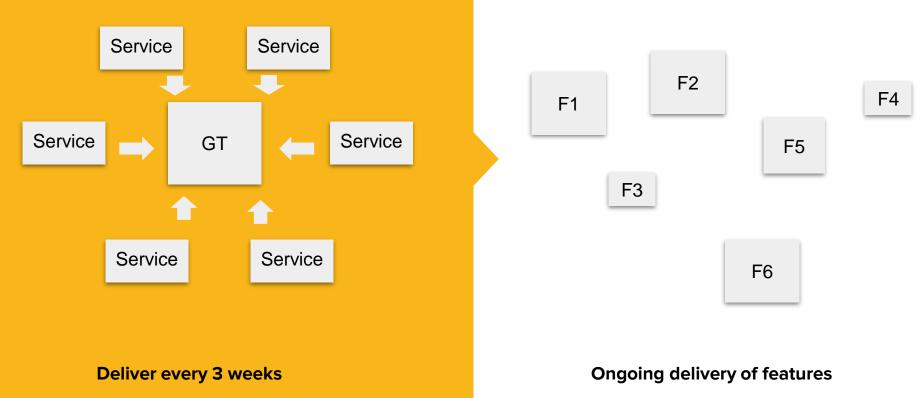


# How Devops and Infra

# improved TTM

- CI/CD
- Automation infra
- Automation coverage
- Break Monolith

### Changed our delivery approach



### Moved to 2 weeks sprints



						acklog R							
	_												
Weeks	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12	
PI		P	1			PI 2				PI 3			
Sprint	Sprir	nt 1.1	Sprir	nt 1.2	Sprin	nt 2.1	Sprir	nt 2.2	Sprir	nt 3.1	Sprii	nt 3.2	
PI Pla	anning			PI Pla	anning			PI PI	anning				
											-		
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					•	,		,			▼		
Spr Pla	rint anning	Spri Plar	nt ining	Spr Pla	int nning		orint anning	Spi Pla	int nning	Spri Plar	int nning		

### How?

- $\star$  By improving automation infra and coverage
- $\star$  Decoupling app release from backend
- ★ Release app every 2 weeks

### Alignment between Tech and Business

## **ADOPTION**

### **GETT OPERATIONS**

- ➤ Marketplace
- ➤ Regulations



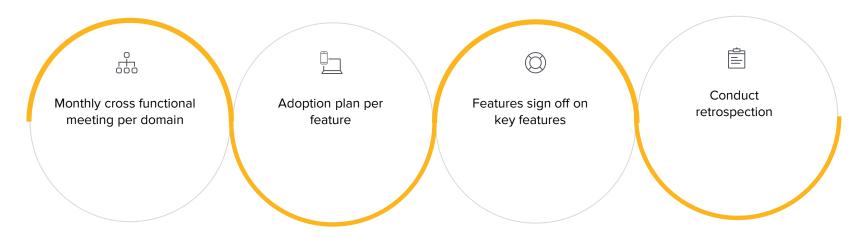
### Improve alignment between tech and business



#### Challenge

Stakeholders are sometimes not happy with the features delivered or the priority of the teams

#### Solutions:

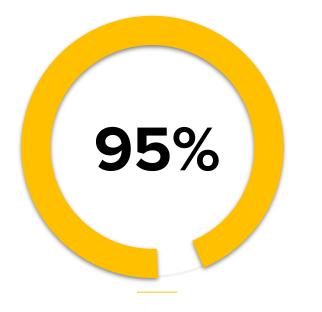


### **Adoption Tracking**

Adoption (FR)	) / Filter										
Status 🔻 🕅	arketplace 🔻	Team 🔻 🖌	Assignee - Fix Version/s -	Adoption Review Needed -	Feature Product Owner -	Rollout type ▼ Released ▼					
Countries 🔻	Effort 🔻 🛛 Fu	II Adoption 1	Time ▼ Tracking ▼			62					
Adoption (FR) / ADOPTION STATUS - MAIN TABLE : LAST 3 PIs + FUTURE PIs											
Fix Version/s	Domain	Team	•	Stat	Countries us Effort						
Fix Version/s			Summary			ICE Adoption Status Tracking					
19.3	Marketplace	Cross Teams (Epics Only)	[MinFare-Boost]- Live Map	BET	A EFFORT <= 5	807.0 IN PROGRESS AS >2W PLANNE					
19.3	Marketplace	Pricing	[EME] External meter estima feature rollout	te + tolls + Min Fare <b>FUL</b>	L 5 < EFFORT <= 20	253.0 COMPLETED OFF >4W PLAN					
19.3	Marketplace	Pricing	[MinFare-Boost] Zone config	uration (internal UI) <b>FUL</b>	L 20 < EFFORT <= 50	-17.0 COMPLETED AS <=2W PLANNE					
19.3	Marketplace	Pricing	Minimal fare fixes (UK)	FUL	L 5 < EFFORT <= 20	107.4 COMPLETED OFF >4W PLAN					
19.1	Marketplace	Matching	Allow operations/tech suppo	rt manage REX DOI	EFFORT	0.0 COMPLETED OFF 2-4W PLAN					
19.3	Marketplace	Pricing	Change B2B prices by "/"&"* feature rollout	" in Percentage FUL	L 5 < EFFORT <= 20	-9.0 COMPLETED AS <=2W PLANNE					
19.1	Marketplace	Matching	[REX and LO] Allow driver re	-assignment FUL	L 5 < EFFORT <= 20	-14.4 COMPLETED AS <=2W PLANNE					
19.1	Marketplace	Matching	[REX] ASAP order with Karho	oo - Feature rollout BET	A 5 < EFFORT <= 20	-19.8 IN PROGRESS OFF >2W PLAN					
19.1	Marketplace	Cross Teams (Epics Only)	Estimated price for external	meter rides BLC	20 < EFFORT <= 50	208.0 IN PROGRESS OFF >2W PLAN					

### **Adoption KPI**



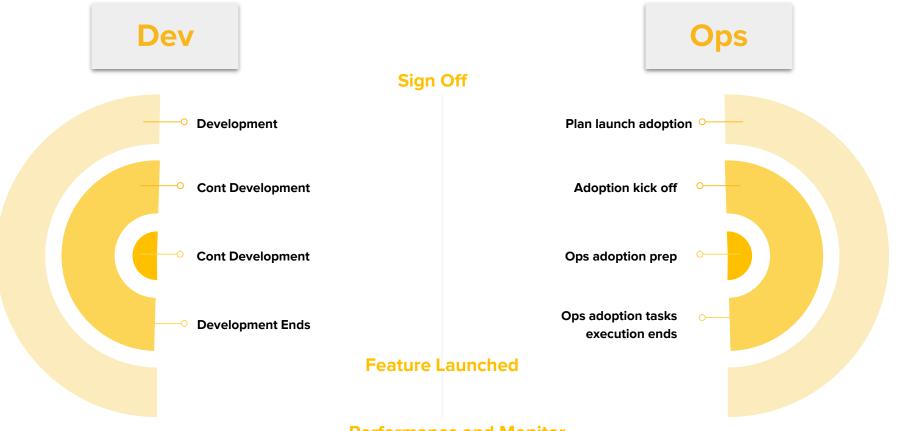


Adoption (FR) / On vs. Off Track Adoptions Total Σ ICE: 4,568.867 As Planned 94% 4,306.467 Tracking: As Planned Delaved

95% of the features adopted as planned

### **Early engagement of stakeholders**





**Performance and Monitor** 

## **Efficiency & Utilization**

# How much of your R&D capacity goes to new content?



### **Utilization**

#### Current

Summary	Efficiency
19.1	50.60%
19.2	47.04%
19.3	51.17%
19.4	49.74%
19.5	51.01%
19.6	56.02%
19.7	54.77%
19.8	51.12%
19.9	47.83%
19.10	65.64%

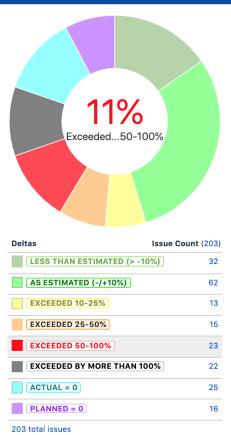
### 

### **Plan vs Actual**

Improving planning process

Gett Epi	cs planne	d & actual delta / Effort Deltas Controller									
Domain	▼ 19.9 ▼	Supply-App 🔻 Deltas 🔻									
Gett Epics planned & actual delta / EPIC LIST - LAST 3 PIs											
Domain	Team	Summary	Feature Product Owner	D	Effort (Planned, Days)	Effort (Actual, Days					
Supply	Supply- App	Upgrade Liveperson SDK	Sofia Blaunsthein	AS ESTIMATED (-/+10%)	2	2					
Supply	Supply- App	Test the Setting "distance_from_dbx"	Dor Regev	AS ESTIMATED (-/+10%)	1	1					
Supply	Supply- App	A/B Test - Busy Screen - Variant 1 & 2	Dor Regev	EXCEEDED BY MORE THAN 100%	5	30.5					
Supply	Supply- App	Research: Identify when pushes disabled for DBX	Sofia Blaunsthein	AS ESTIMATED (-/+10%)	4	4					
Supply	Supply- App	Allow "Plan Ride" from Settings While in Busy Mode	Dor Regev	EXCEEDED 50-100%	4	7					
Supply	Supply- App	Show Fixed Price on FOs list	Dor Regev	AS ESTIMATED (-/+10%)	5	5.5					
Supply	Supply- App	ETA fixes	Sofia Blaunsthein	EXCEEDED BY MORE THAN 100%	5	12					

Gett Epics planned & actual delta / Effort Deltas -  $\oplus \checkmark$ 



### Key Takeaways



#### Challenge yourself

Does it support the business ?

Is it what we wanted to measure?

Is it allowing us to improve?

#### **Big Picture**

Always look at the result of combination of measurements

#### **Soft Measurement**

We now understand the importance and considering to include soft measurements

- Happiness
- Proudness
- Pressure
- Fun

### **THANK YOU!**