What GETTs measured GETTs improved

Dana Verthaim, Chief PMO @ Gett January 2020

How many of you are PMOs?

How many of you practice Agile?

Getters

- About 1000 employees
- 200 employees (15 teams) in R&D and product
- 4 Business units (B2B, Marketplace, Bizops, Delivery)
- Main offices: IL ,Moscow, London



Marketplace

- Smart mobility complex dynamic market
- Competition: Uber, Yandex, Lyft, more...
- Segments: B2B, B2C, Delivery



Figures

- Over 190 Cities in UK, IL, RU
- Over 20k B2B customers
- Over 100M rides a year



PMO Team @ Gett



Dana Verthaim Chief PMO



Lital Gur-Arie Senior PMO Marketplace and Data



Alexander Maximov Senior PMO Bizops



Dikla Nitsan PMO Supply



Efrat Mininberg Senior PMO B2B



Gett 🚺

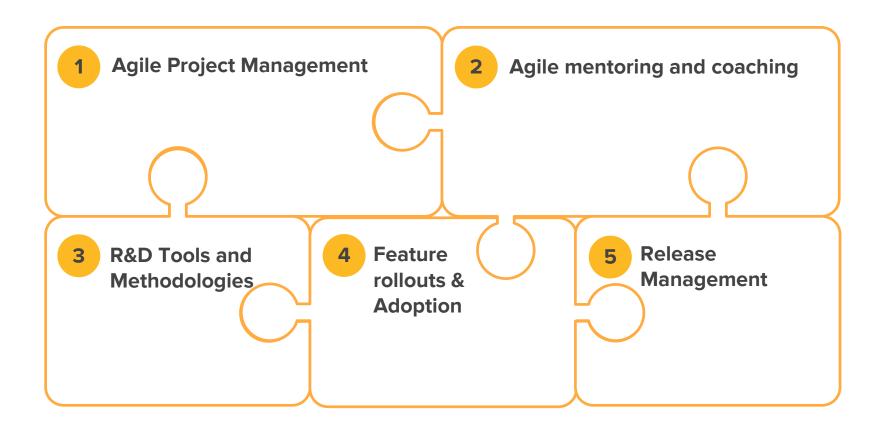
Keren Bar-Kahanoff Release Manager





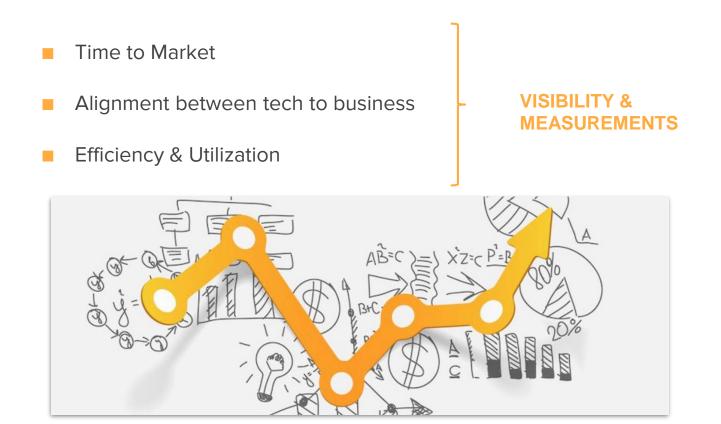






Main Focus Areas that support the Business Goals





Time to Market

First Thing First Backlog MGMT TOOL





Define needs for backlog management tool

- Single view
- Structured
- Configurable
- Integrated with Jira (single source of truth)



Project Management Tool

電 Condition Based Promo (CBP) ×		
Summary	Status	Team
와 Unresolved 와 Assigned to me 品 By Assignee 品 By Status 品 By V	ersion 8 S	ub-tasks 💁 I
► ● CBP		
FeatureHub		
•8 • • Phase1		
Phase2		
▶ 19.8		
19.9		
- 😢 19.10		
ICBP][FH] Segment drivers based on number of rides - A	IN WORK	Consumer s
[CBP] Phase #2: Add Costs Validations and Alerts - The F	IN WORK	Pricing
ICBP] phase 2: De-activate Quest feature from feature-hu	NEW	Pricing
General Content of the second seco	NEW	Pricing
V 🗣 Phase3		
▶ 19.8		
▶ 🗇 19.9		
- 😵 19.10		
[CBP] Phase #3: Native in-app progress and celebration c	NEW	Cross Team
ICBP] Phase #3: Add properties to Events - In order to sub-	IN WORK	Pricing
Generation - Phase #3: Support In-App Communication - Phase	IN WORK	Pricing
[CBP] Improve Quests Management - Improve manageme	NEW	Pricing
GBP] "Quests by Driver" improvements - Improvements	NEW	Pricing
(Geright Constraints of the second seco	DONE	Supply-App
Phase4		

- Hierarchical view
- Groups by any value
- □ View per release
- Project timeline
- Track progress

Backlog Management

▶ 19.10							
✓		874.2					
IECC 01] Create an order via App with employee CC (charge per ride) with B2B label - As a user, I want to be able	DONE	12	19.11	_	Tal Cohen	No	B2B
line and the second sec	RESEARCH	9	19.11		George Nichkov		B2B
See State 1 - State 2 -	IN WORK	47	19.11	_	Svetlana Sekotskaya	Yes	B2B
Price estimations - support settings in company details	IN WORK	58	19.11		Anton Tupikov	Yes	B2B
Price estimation settings on global-b2b level - Settings in ordering service: values should be passed via price	CLOSED	34 17	19.10		Ksenia Ezhevikina		B2B
Section 2.0] Use Company estimations setttings for RPP in Web - integration RPP with company level settings re	IN QA	5		_	Lena Kovganov		B2B
Section 2.0] Use Company estimation settings for RPP in App - Acceptance criteria for New price est. is "price e	IN QA	5			Lena Kovganov	No	B2B
Survey and the second s	IN QA	5		_	Lena Kovganov		B2B
Price estimation is shown in CW despite Ordering Price Communication settings - Steps to reproduce: set classifier of the state of t	READY FOR DEV		19.11	_	Hagai Nuriel		B2B
🝷 🚸 [global_b2b]: pass `fix_charge_opt_out` param from mobile to GRM - when processing `POST /mobile/bookin	CLOSED	1	19.10		Artem Kuzko		B2B
Support fixed charge disabled in PCS - In the odr that PCS receives we now getting fixed_charge_disable	WAITING FOR MERGE				Sagi Krichbets		Marketplace
Ont ask for estimations if not needed	CLOSED	1	19.9		Artem Kuzko		B2B
Price estimation service to return range estimation with and without VAT - Price estimation service to return	OPEN	4	Backlog		Noam Kachko		Marketplace

Roadmap Management Dashboard



FORT PER OKR - CU		Roadmap Er	sice / ROADMAI	- FILTERS								
Ital E Effort (Planned	d, Days): 1,236.5	Fix Version/s	• Domain •	Team + Object/	ve (OKR) +	Status + Fe	ature Product	Owner + Affects Ve	raion/s = 0, 5	iummary	EE Class - Relea	sed/UnReleased
	Objective (OKR):		Hes / ROADMAN									
	ett 828 2.0 Delivery wiability III Compliance (Domain	Delivery PI 4		PM	Objective	Affected PI		Key	ICE, Sk	Effort (Plan), Sk	
	vofitability Profitability Inder Flow C Drivers Batisf	BizOps	19.9	CES Payments integration	Zakharov (inactive)	Win Business Riders		NEW	GETT-33833		99.0	100
	tability, Prod 📕 Other	BizOps	19.9	PLS Payments integration	Artem Zakharov (Inactive)	ux/ui		NEW	GETT-33838	16.0	9.0	50
	ianned, Days) by Objective (OKR)	BizOps	10.9	CES Recon Report	Artem Zakharov (Inactive)	Compliance (Legal, Security, GDPR, Regulation)		IN PLANNING	GETT-33837	140.6	59.4	200
Total E Effort (Plano		828	19.8	[Gett 2.0] Enable to take global ride [PDC]	Hindi Hindi	Gett 828 2.0	19.6	READY FOR DEV	GETT-41219	1.5	27.0	67
Ohi	ective (OKR):	BizOps	19.8	30 secure 2.0 (+1.0)		Profitability - Revenue		NEW	GETT-43318	0.0	0.0	
.	October (Ondu Over 10 8 2.0 Profitability = Orbit Business One fill on C Operations (Marketplace	19.7	New condition- based promo phase 1	Tamar Schultz	Reliability	19.3, 19.4, 19.5, 19.6, 19.7	ANALYZING	GETT-40974	648.0	576.0	2,040
- Re		828	19.7	Stop Points optimization	Hindi Hindi	Gett 828 2.0	19.7	IN PLANNING	GETT-40921		9.0	19
		828	19.7	Mobile web responsive	Hindi	Gett 828 2.0	19.7	IN PLANNING	OETT-40853	4.8	81.0	171
T. Effort (P)	ianned, Days) by Objective (OKB)	828	19.7	User favorites	George Nichkov	Gett 828 2.0	19.7	IN PLANNING	GETT-39761		36.0	76
		828	19.7	[Dett 2.0] CWP settings: Billing	Decrige Nichikov	Gett 828 2.0	19.6	NEW	OETT-44617	1.1	19.8	41.8
FORT PER OKR - ALI	L PLANNED 🛛 🔶 🖯	828	19.7	UK 828 Billing	Artem Zakharov	Gett 828 2.0	19.7	IN PLANNING	GETT-44891	98.2	1.8	100
Xal E Effort (Planner	(Planned, Days): 3,177.6		19.7	(Dett 2.0) Public API	George Nichieov	Gett 828 2.0	19.7	NEW	OETT-43762	-90.0	90.0	
	ective (OKR): lett 928 2.0 Order Flow C	828	19.7	(Dett 2.0) Google analytics events	George Nichkov	Gett 828 2.0	19.7	NEW	GETT-44879	0.0	0.0	
	elability III Stability, Prod In Business Delivery	828	19.7	Basic Travel policy	George Nichkov	Gett 828 2.0	19.7	ANALYZING	OETT-40855		90.0	
	fitability Profitability mpliance (Other	Growth	19.6	vap optimization with time window		Delivery	19.4	NEW	GETT-40742	0.0	0.0	
		Growth	19.6	Supply Pool Phase 2		Delivery	19.5	NEW	OETT-43410	0.0	0.0	
X Effort (PS	lanned, Days) by Objective (OKB)	BizOps	19.6	CES Figance	Actem	Compliance	101.10.2	IN PLANNING	OETT-38688	165.0	45.0	200

WHY Improve Visibility

Stakeholders can proactively access and check what was delivered in each PI and what is planned ahead

HOW

Single source of truth

Product roadmap in one place. No more excels. No more duplicated data

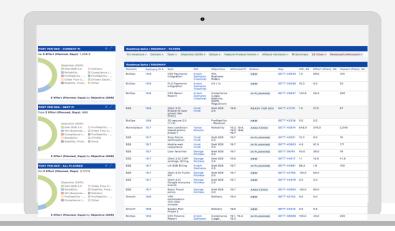
WHAT Data Availability

Product roadmap is available based on runtime data

Dashboard

Map Backlog to Objectives (OKRs)





WHY Focus

Dashboard

Ensure the teams are focused on features which are related to OKRs

HOW

Compliance with OKRs

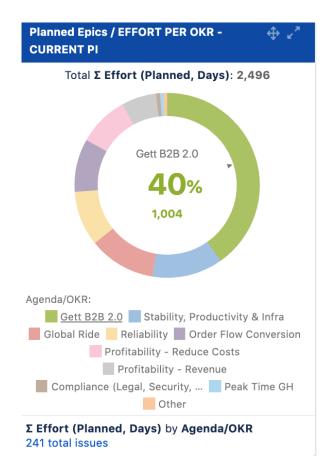
Understand the compliance between company OKRs and R&D resource allocation

WHAT Resource Allocation

Shows current, past and future resource allocation

Map Backlog to Objectives (OKRs)



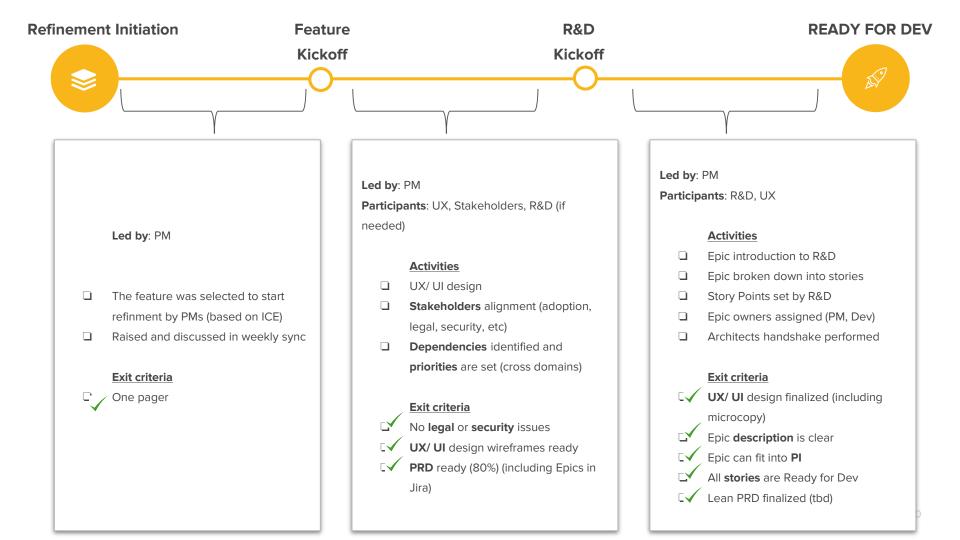


CONTINUES REFINEMENT

How many of you start the sprint with well defined content??

מי שטורח בערב שבת...

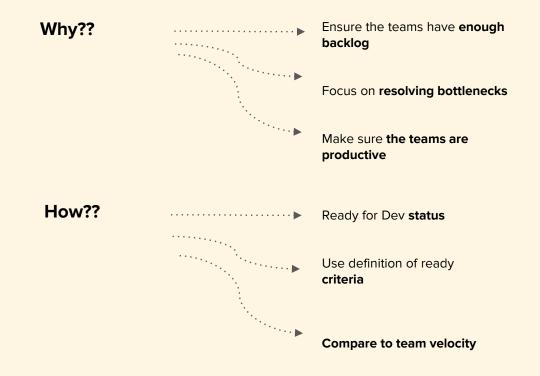






Ready for Dev KPI

At any point of time 50% of the backlog is ready for dev for the next 4 weeks



Elephant Carpaccio





"The elephant carpaccio method is a great way for software people to practice and learn how to break stories into thin vertical slices to improve TTM and efficiency"

Invented by Alistair Cockburn

Epic and Story size

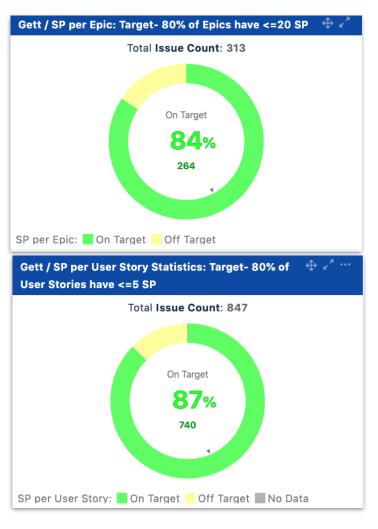
- Focus
- Transparency
- Predictability
- Flexibility
- Reduces risk



At least 80% of the **epics** are broken down into no more than **20 story points**



At least 80% of the **user stories** are broken down into no more than **5 story points**

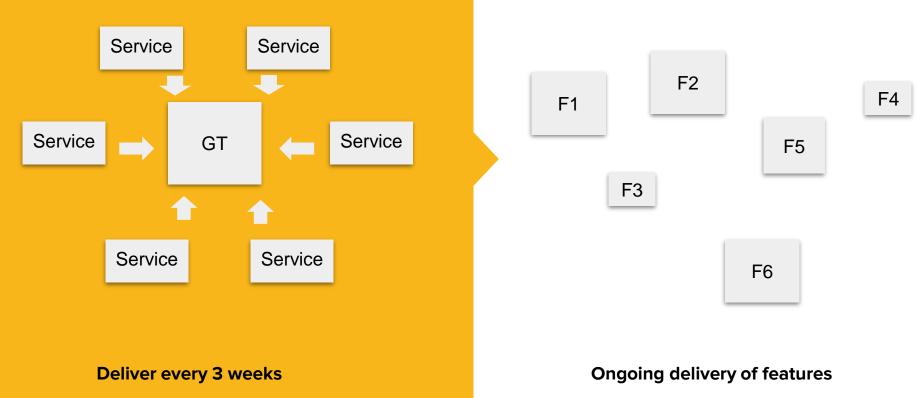


How Devops and Infra

improved TTM

- CI/CD
- Automation infra
- Automation coverage
- Break Monolith

Changed our delivery approach



Moved to 2 weeks sprints



						acklog R							
	_												
Weeks	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12	
PI		P	1			PI 2				PI 3			
Sprint	Sprir	nt 1.1	Sprir	nt 1.2	Sprin	nt 2.1	Sprir	nt 2.2	Sprir	nt 3.1	Sprii	nt 3.2	
PI Pla	anning			PI Pla	anning			PI PI	anning				
											-		
											-		
					•	,		,			▼		
Spr Pla	rint anning	Spri Plar	nt ining	Spr Pla	int nning		orint anning	Spi Pla	int nning	Spri Plar	int nning		

How?

- \star By improving automation infra and coverage
- \star Decoupling app release from backend
- ★ Release app every 2 weeks

Alignment between Tech and Business

ADOPTION

GETT OPERATIONS

- ➤ Marketplace
- ➤ Regulations



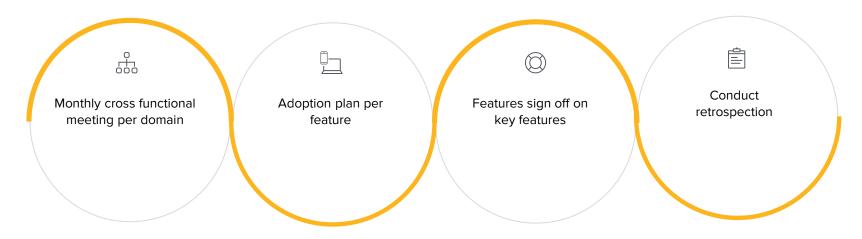
Improve alignment between tech and business



Challenge

Stakeholders are sometimes not happy with the features delivered or the priority of the teams

Solutions:

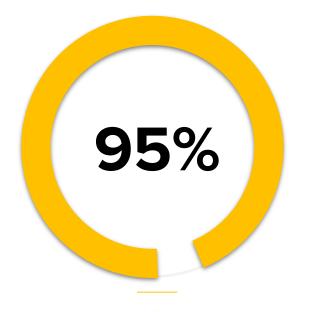


Adoption Tracking

Adoption (FR)) / Filter										
Status 🔻 🕅	arketplace 🔻	Team 🔻 🖌	Assignee - Fix Version/s -	Adoption Review Needed -	Feature Product Owner -	Rollout type ▼ Released ▼					
Countries 🔻	Effort 🔻 🛛 Fu	II Adoption 1	Time ▼ Tracking ▼			62					
Adoption (FR) / ADOPTION STATUS - MAIN TABLE : LAST 3 PIs + FUTURE PIs											
Fix Version/s	Domain	Team	•	Stat	Countries us Effort						
Fix Version/s			Summary			ICE Adoption Status Tracking					
19.3	Marketplace	Cross Teams (Epics Only)	[MinFare-Boost]- Live Map	BET	A EFFORT <= 5	807.0 IN PROGRESS AS >2W PLANNE					
19.3	Marketplace	Pricing	[EME] External meter estima feature rollout	te + tolls + Min Fare FUL	L 5 < EFFORT <= 20	253.0 COMPLETED OFF >4W PLAN					
19.3	Marketplace	Pricing	[MinFare-Boost] Zone config	uration (internal UI) FUL	L 20 < EFFORT <= 50	-17.0 COMPLETED AS <=2W PLANNE					
19.3	Marketplace	Pricing	Minimal fare fixes (UK)	FUL	L 5 < EFFORT <= 20	107.4 COMPLETED OFF >4W PLAN					
19.1	Marketplace	Matching	Allow operations/tech suppo	rt manage REX DOI	EFFORT	0.0 COMPLETED OFF 2-4W PLAN					
19.3	Marketplace	Pricing	Change B2B prices by "/"&"* feature rollout	" in Percentage FUL	L 5 < EFFORT <= 20	-9.0 COMPLETED AS <=2W PLANNE					
19.1	Marketplace	Matching	[REX and LO] Allow driver re	-assignment FUL	L 5 < EFFORT <= 20	-14.4 COMPLETED AS <=2W PLANNE					
19.1	Marketplace	Matching	[REX] ASAP order with Karho	oo - Feature rollout BET	A 5 < EFFORT <= 20	-19.8 IN PROGRESS OFF >2W PLAN					
19.1	Marketplace	Cross Teams (Epics Only)	Estimated price for external	meter rides BLC	20 < EFFORT <= 50	208.0 IN PROGRESS OFF >2W PLAN					

Adoption KPI



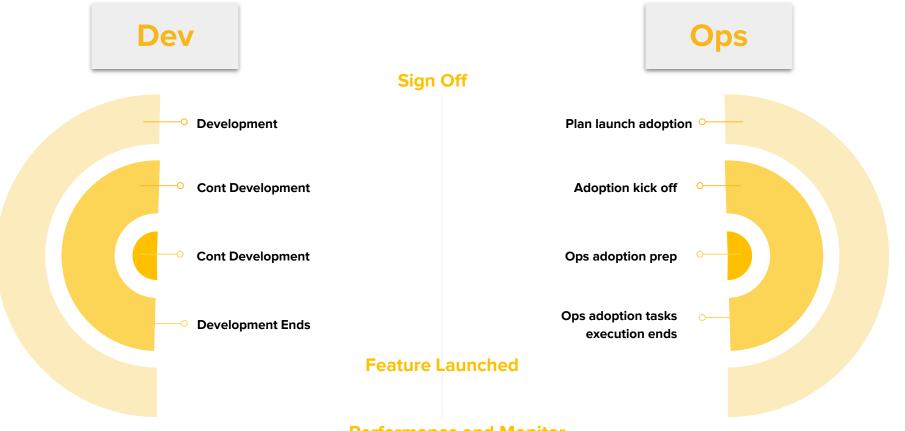


Adoption (FR) / On vs. Off Track Adoptions Total Σ ICE: 4,568.867 As Planned 94% 4,306.467 Tracking: As Planned Delaved

95% of the features adopted as planned

Early engagement of stakeholders





Performance and Monitor

Efficiency & Utilization

How much of your R&D capacity goes to new content?



Utilization

Current

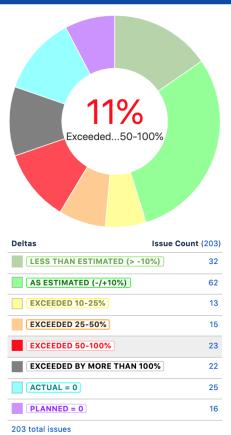
Summary	Efficiency
19.1	50.60%
19.2	47.04%
19.3	51.17%
19.4	49.74%
19.5	51.01%
19.6	56.02%
19.7	54.77%
19.8	51.12%
19.9	47.83%
19.10	65.64%

Plan vs Actual

Improving planning process

Gett Epi	cs planne	d & actual delta / Effort Deltas Controller									
Domain	▼ 19.9 ▼	Supply-App 🔻 Deltas 🔻									
Gett Epics planned & actual delta / EPIC LIST - LAST 3 PIs											
Domain	Team	Summary	Feature Product Owner	D	Effort (Planned, Days)	Effort (Actual, Days					
Supply	Supply- App	Upgrade Liveperson SDK	Sofia Blaunsthein	AS ESTIMATED (-/+10%)	2	2					
Supply	Supply- App	Test the Setting "distance_from_dbx"	Dor Regev	AS ESTIMATED (-/+10%)	1	1					
Supply	Supply- App	A/B Test - Busy Screen - Variant 1 & 2	Dor Regev	EXCEEDED BY MORE THAN 100%	5	30.5					
Supply	Supply- App	Research: Identify when pushes disabled for DBX	Sofia Blaunsthein	AS ESTIMATED (-/+10%)	4	4					
Supply	Supply- App	Allow "Plan Ride" from Settings While in Busy Mode	Dor Regev	EXCEEDED 50-100%	4	7					
Supply	Supply- App	Show Fixed Price on FOs list	Dor Regev	AS ESTIMATED (-/+10%)	5	5.5					
Supply	Supply- App	ETA fixes	Sofia Blaunsthein	EXCEEDED BY MORE THAN 100%	5	12					

Gett Epics planned & actual delta / Effort Deltas - $\oplus \checkmark$



Key Takeaways



Challenge yourself

Does it support the business ?

Is it what we wanted to measure?

Is it allowing us to improve?

Big Picture

Always look at the result of combination of measurements

Soft Measurement

We now understand the importance and considering to include soft measurements

- Happiness
- Proudness
- Pressure
- Fun

THANK YOU!