

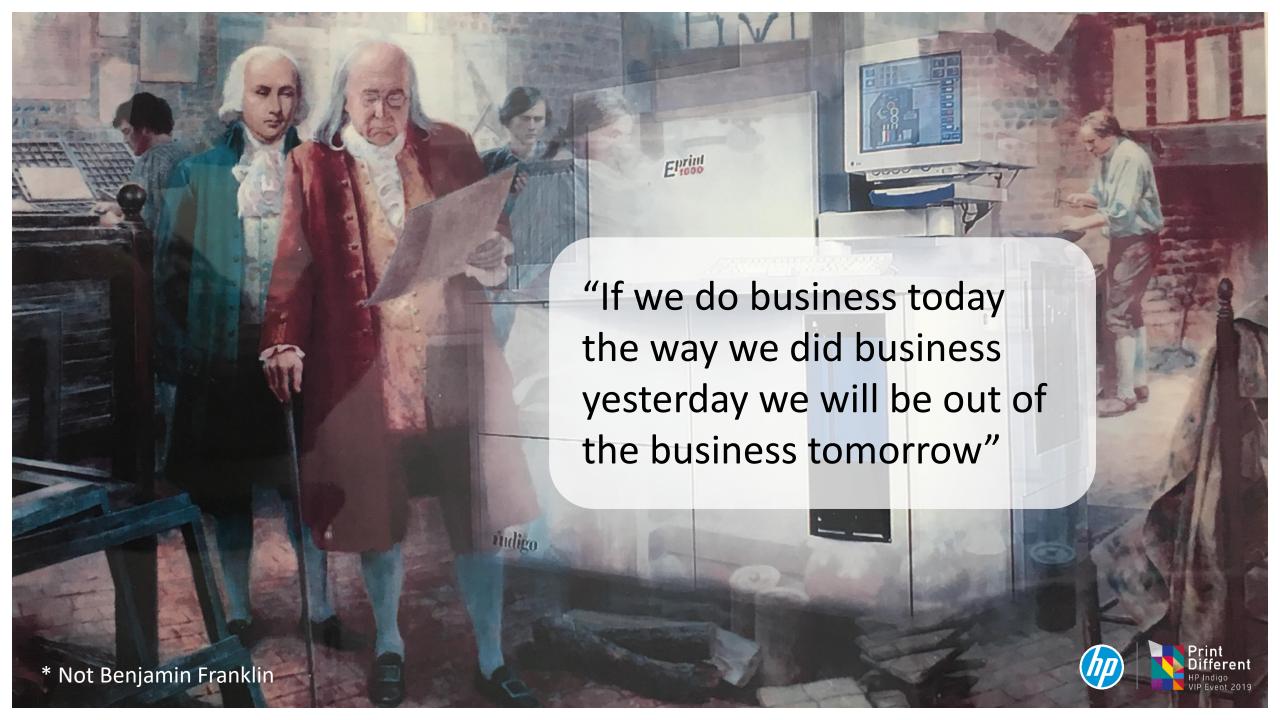


# Print is no exception









# So.... what is it Digital Printing???

#### **Traditional printing (offset)**



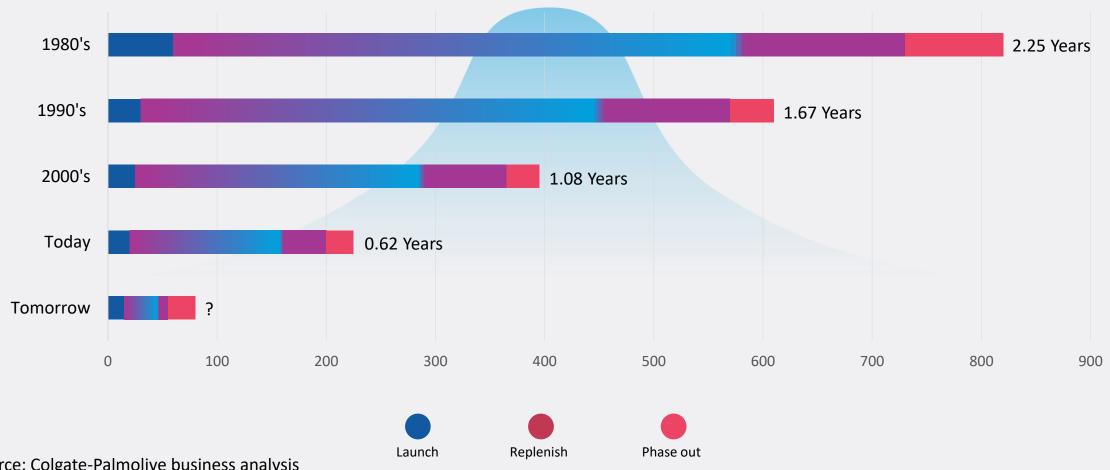
Waterfall Printing

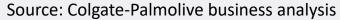
#### **Digital Printing**



Agile Printing

#### Product lifecycles are getting shorter







# Campaigns and limited editions are brand's new marketing strategy



















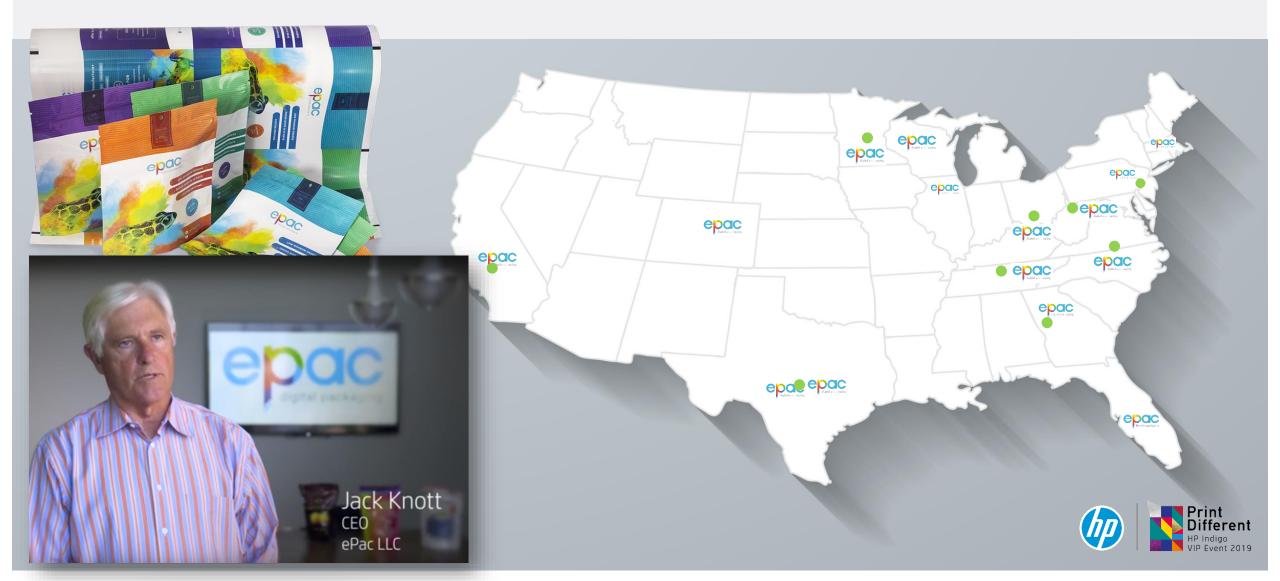
















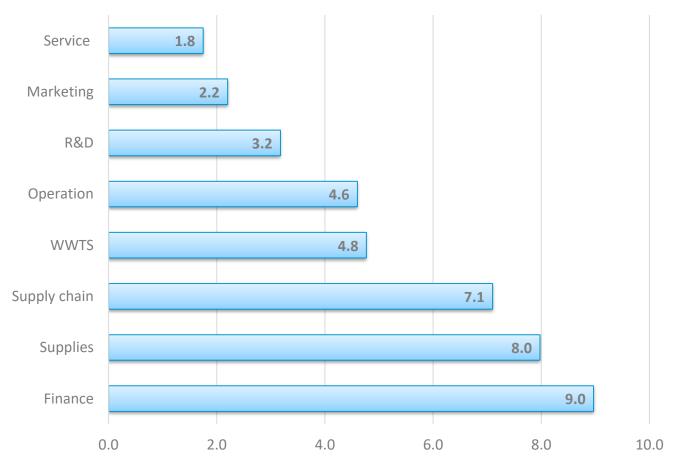
HP Indigo IT - Agile Transformation



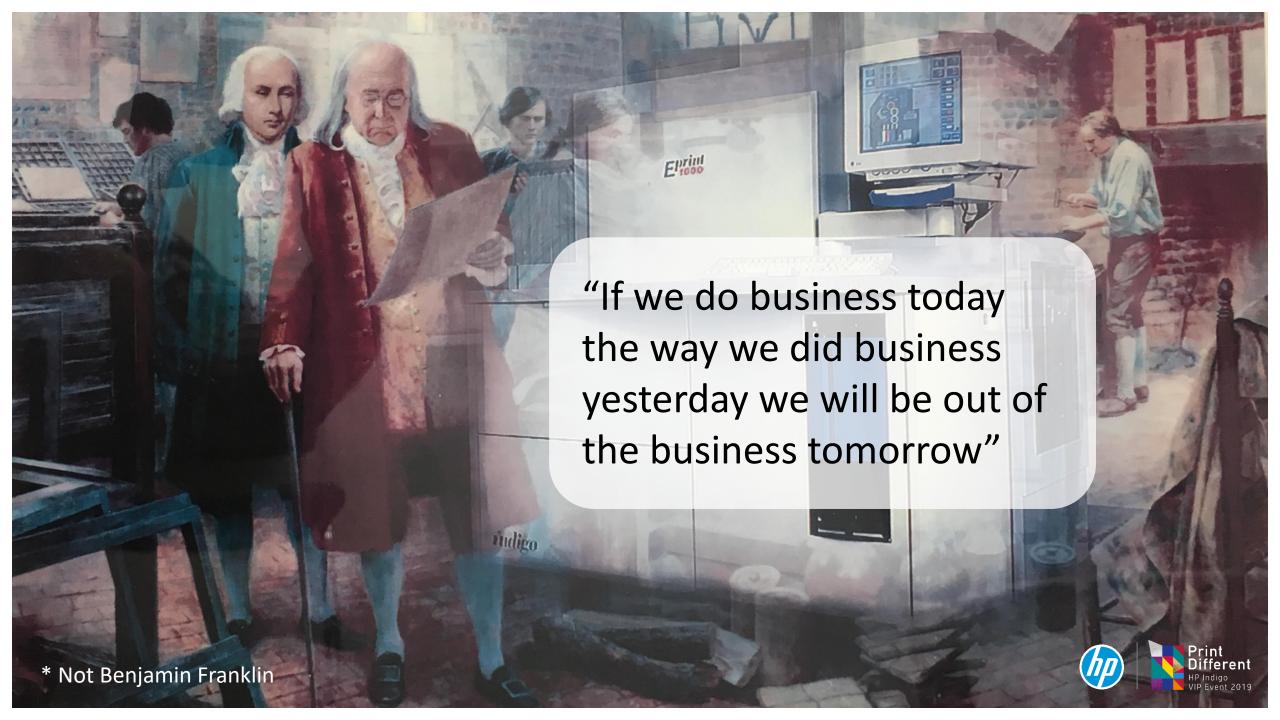
Lesson 1 – Why we need to change?

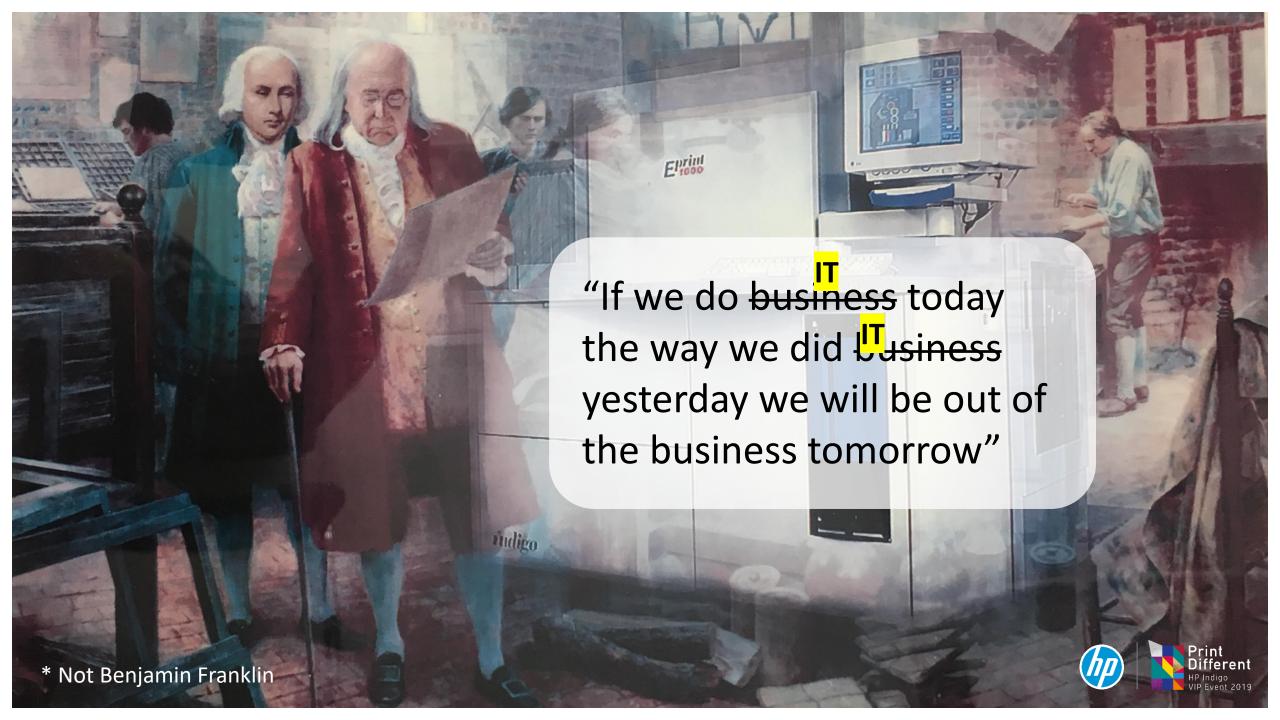
#### IT Business Partner Survey -

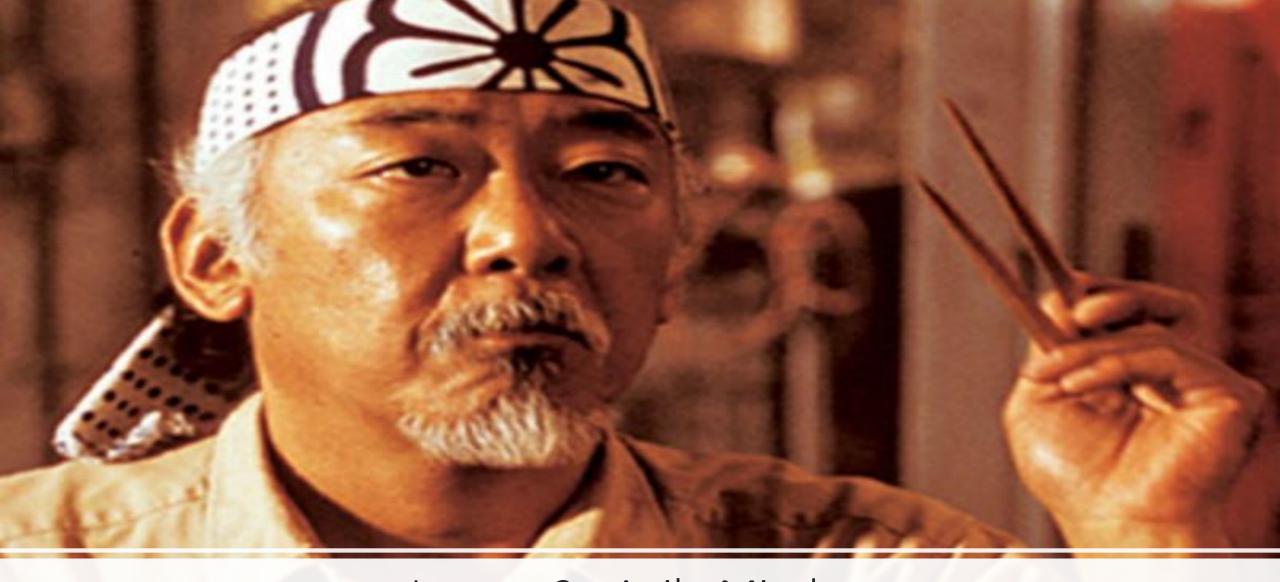
#### Avg Score 4.2 (out of 10)











Lesson 2 - Agile Mindset

#### IT is all about Flow

- Empower the managers to take decisions!
- Allow and encourage to take calculated risks
- Remove "IT" bureaucracy
- Dare!





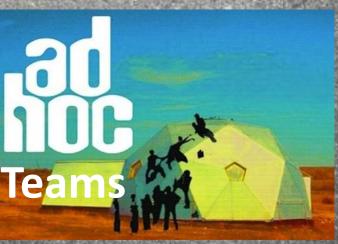


# Reduce boundaries







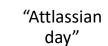




GSS summit in

Month Bangalore Microsoft smart manufacturing work ServiceNow knowledge 2019 shop conference







**Ajimeh Agile forums** 

Your CHALLENGES are our CHALLE

Star of the



**HP Factory** Singapore

The Future of **ERP for Manufacturing** 

Explore 2019 – QAD conference

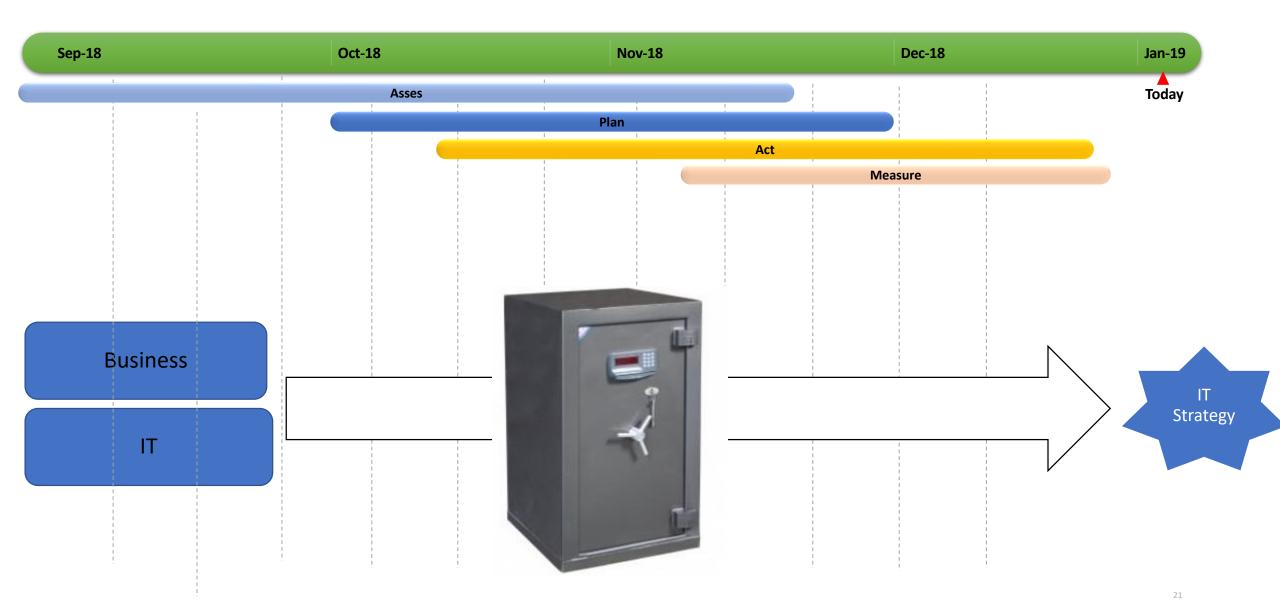
2019 | New Orleans, LA



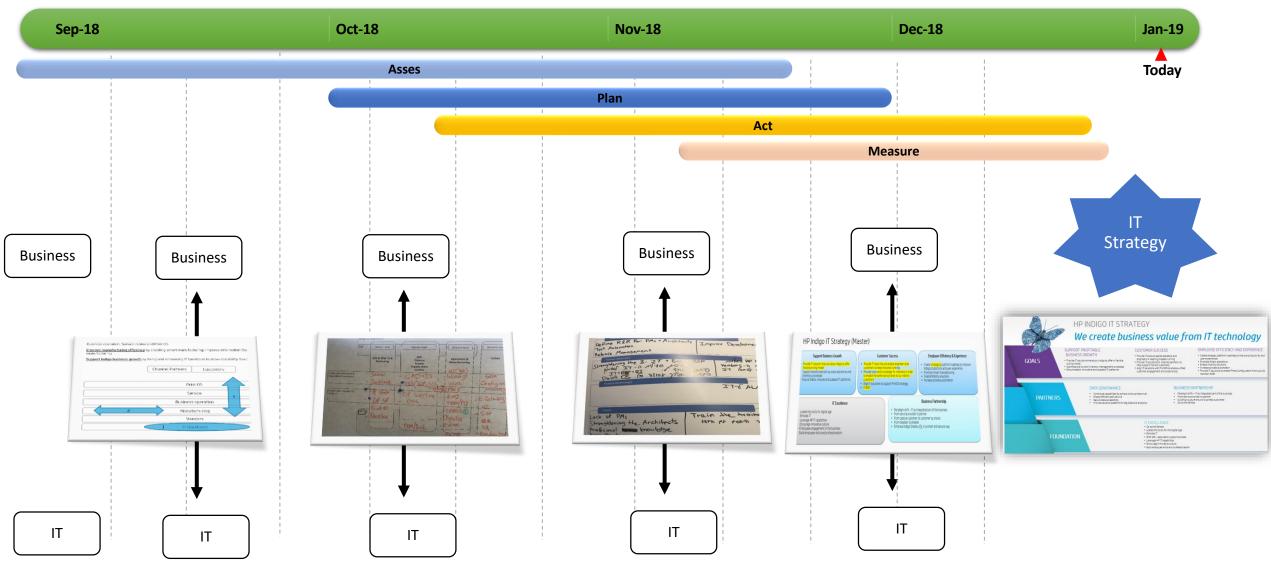


Lesson 3 - walk the walk before you talk the talk

#### IT Strategy – one way to build it...

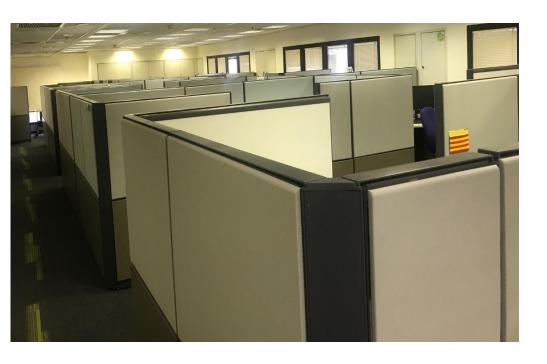


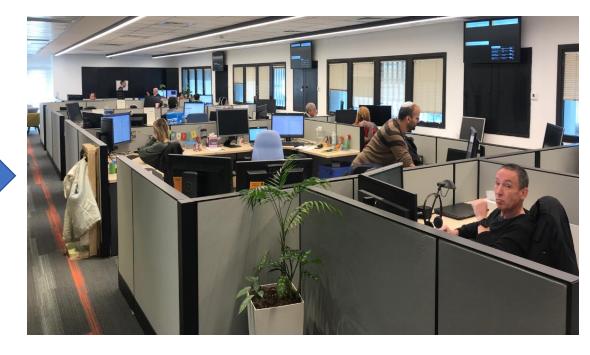
#### IT Strategy – the way we build it



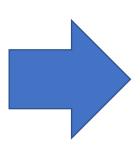


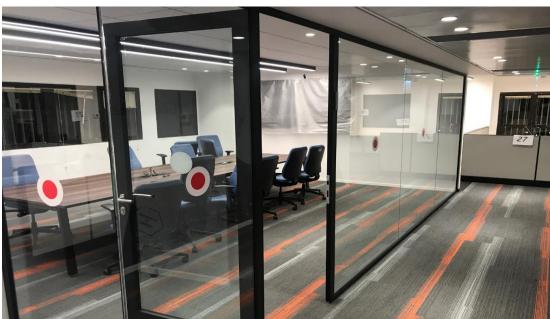
Lesson 4 - build it and they will come - agile workspace design

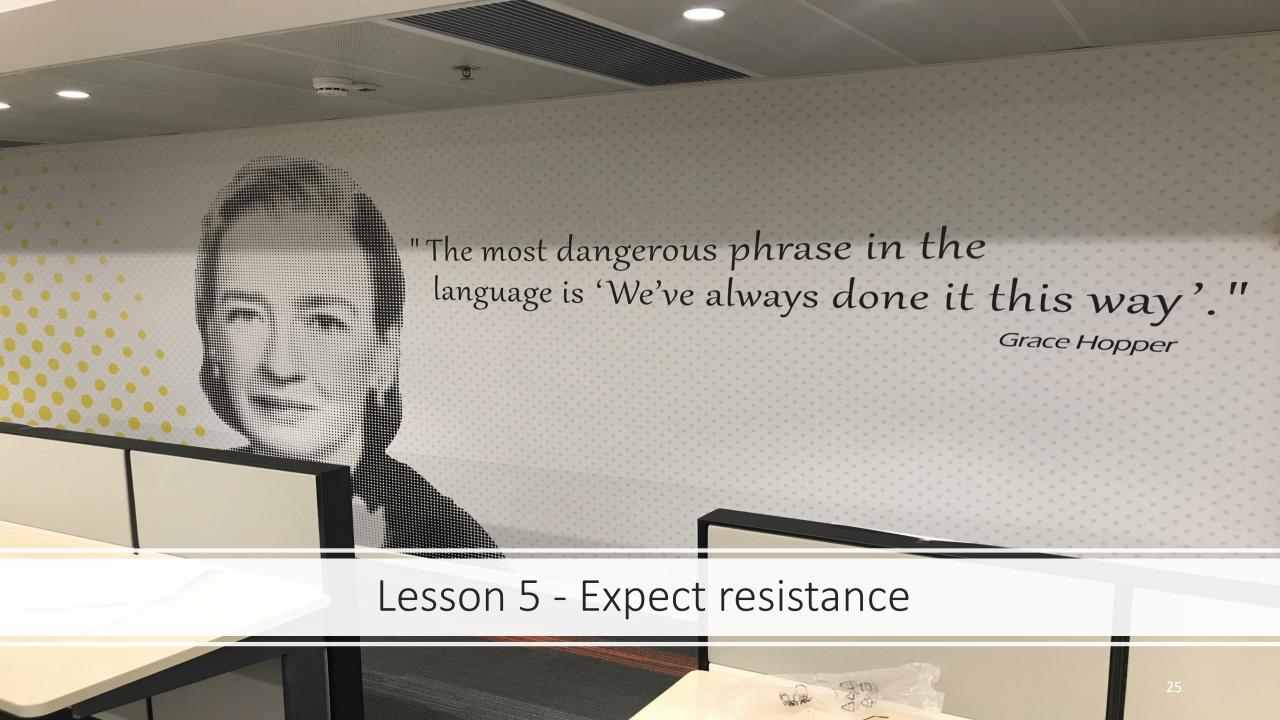






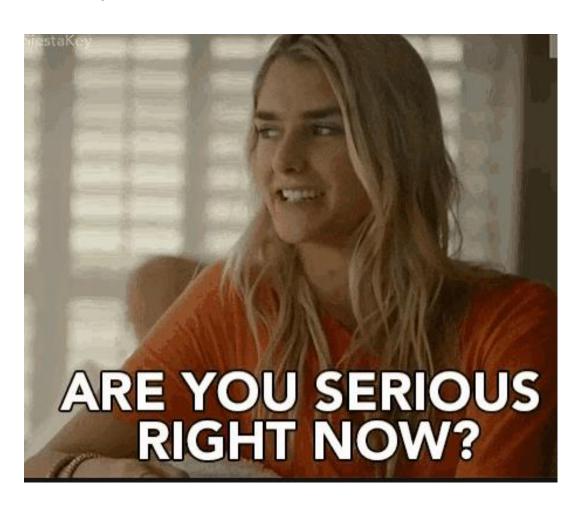






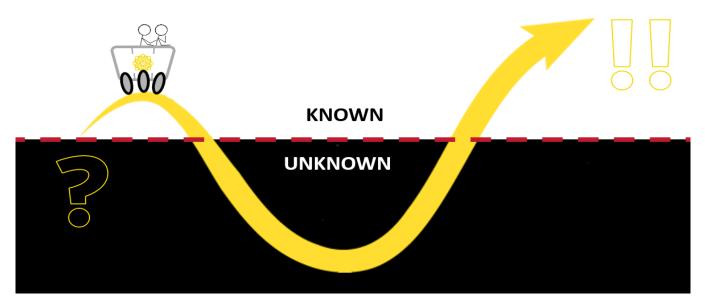
# "We are ok to do 'scrum' as long as we do waterfall development"

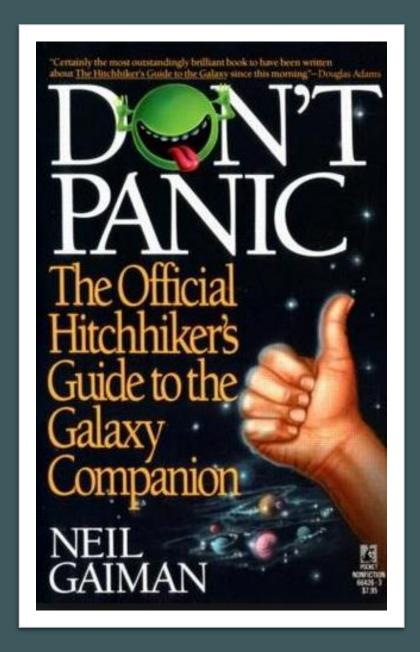
- Our programmer can't talk with the business
- It is not for IT
- We want but it can't work on ERP
- We want but we really can't break the project to stories
- So.. No need in quality anymore??!



- Leadership, Leadership
- Communicate, communicate, and then communicate
- Talk with everyone, Show empathy
- Avoid the trap of "black or white", the world is more complex that that.

#### RIDING THE ROLLERCOASTER





#### Lesson 6 - Go To Gemba



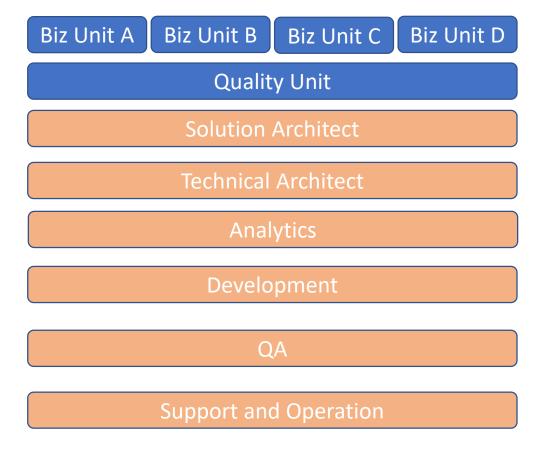




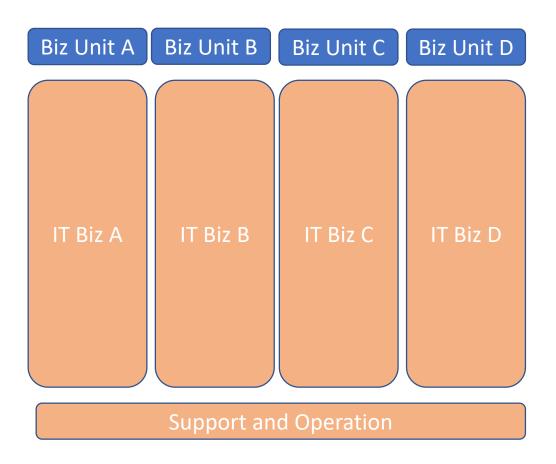


# Meet our customers

#### From Development factory

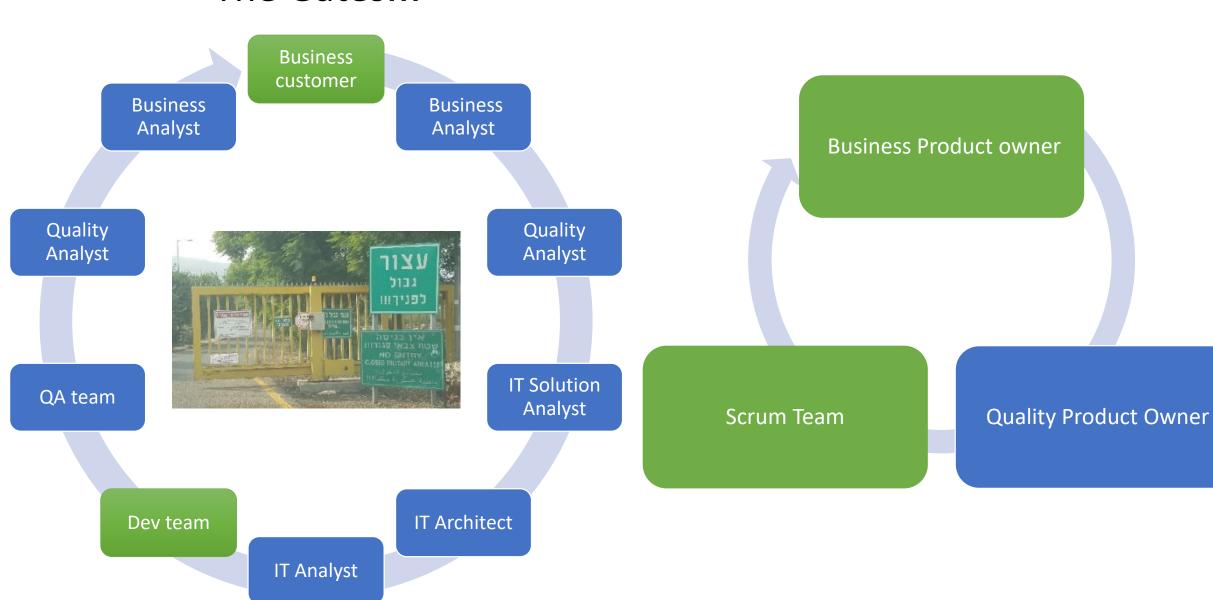


#### To Integrated part of the business



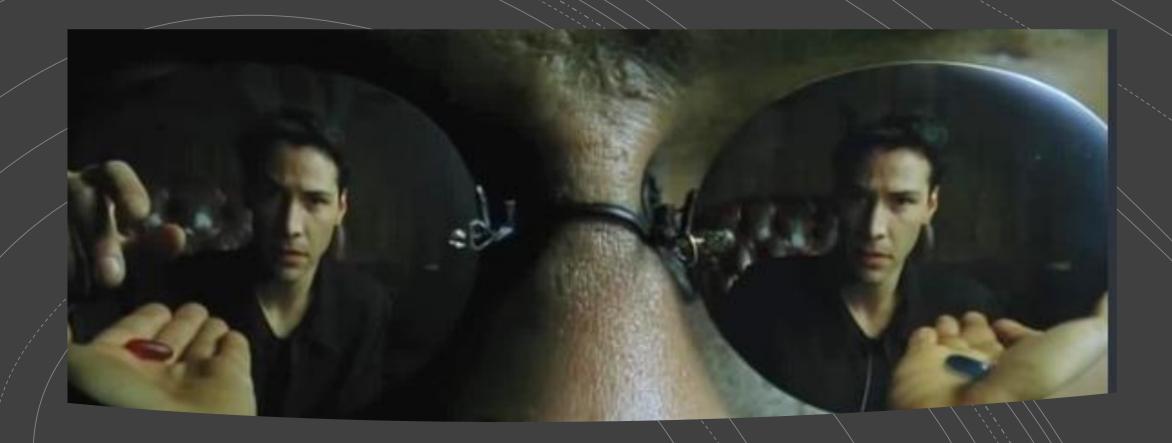
# From 8-12 months cycle "The Gates!!!"

#### To 2 weeks cycle





Lesson 6 - One Size Doesn't Fit All



Different paths for different teams

- Accept the fact that different teams adopt Agile in different pace (Technology, Cultural and age)
- Allow this flexibility as long that they are moving in the right direction

#### Lesson 7 - Celebrate success!



# Purim party – half the team dress as "Scrum"







I see a GREAT improvement in all IT deliveries aspects

> In the last year there is a huge improvement in corporation,

visibility and alignment.

Moving to Agile was an excellent decision!! The change in mindset is very clear. It's great to work as 1 team.

We are increasing our level of engagement and working together

I really love to work with Indigo IT



#### Meeting with Indigo COO

"There is no more 'We' and 'You' (Business Vs IT) there is 'Us'

Lesson 8 The resilience
of the
Scrumefall



### Scrum Ceremonies is not agile

- In part of the teams the mindset is still a "waterfall" one
- Part of the POs refuse to really change the approach

My two cents – choose your battles wisely



#### Lesson 9 - The resilience of "Roles"





חקיקה ראשית... דין דומה חל בישראל. למווח

ירושלים. כ"ד בטבת חשי"ה 2.1.51

לרמטכל לפנהל משרד הבשחון

על יסוד סעיף 12 בחוק שרות הבטחון שחדרתי בחודי הישיבה מחובת השירות הסדיד. שחרור זה חל אך ודק על בחודי היש יבה העוסקים בפועל בלימוד תודה בישיבות, וכל עוד הם עוסקים בלימוד חורה בישיבות.

השחרור אינו חל על "בחור ישיבה" שעוזב הישיבה לזמן מה (אם לא מסיבת מחלה) ועוסק בענין אחר, אפיקן בענין שבוסל עליו: מטעם הישיבה, כגון הוראה בפחנות וכדומה-

הודעתי על כך לשר י.מ. לוין על מנח שיודיע זאת לראשי הישיבות, והוא קיבל על עצמו להודיע להם.

במקרה שימצאו "בחורי-ישיבה" מחוץ למקום לימודם בישיבה, ולו גם בשליחות איזו שהיא, על המשמרה הצבאית לאסור בחורים אלה אם לא יוביחו ששרתו בצבא כחוק. ולהביאם לקלם צבאי.

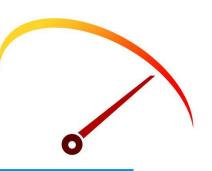
בכבוד רב

Lesson 10 – Measure IT!

"The Nostalgia Effect"



## From Firefighting to Grow The Business



Key strategy factors	KPIs	2018	2019	Year to year comparison
Business Partnership	Biz satisfaction survey (1-10)	4.2	7.4	76% improvement
Support Business Growth	% of Project delivered	46%	94%	100% improvement
	Change Requests backlog	300	50	80% reduction
Employee Experience	Bugs Backlog	130	87	70% reduction
IT Excellence	IT employee engagement (VIA)	62%	77%	25% improvement







