



Agile Unicorns

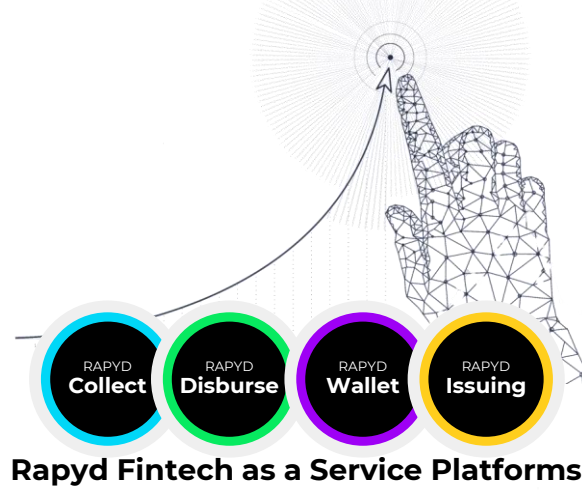
Erez Morabia

R&D Manager & Agile Coach

February 2022



The Bottom Line



Rapyd Fintech as a Service Platforms

The Bottom Line

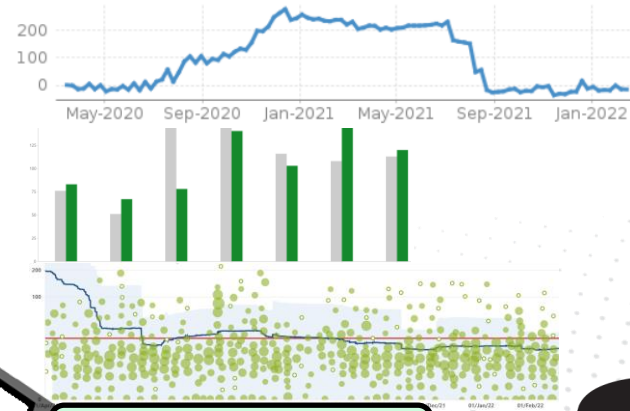
*We need to
move faster!*



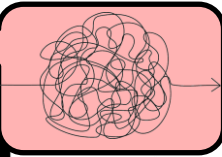
CEO



The Bottom Line



We need to move faster!



FAST FORWARD
10 months later...

- Delivery x1.6
- Cycle-Time x2.9
- Zero Defects Policy



How did the story start?



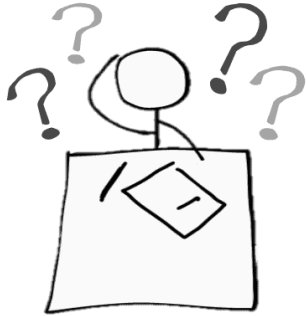
Observing 3 Months

How did the story start?



Observing 3 Months

Problem Statements



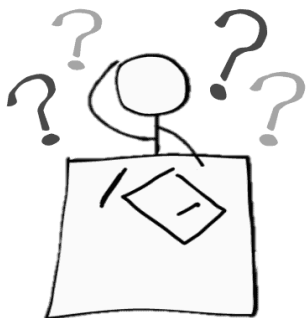
No data
Waste
Unclarity
Complexity
Miscommunication
Misalignment
Silos
No roadmap
Overcommitment
Dependencies
...

How did the story start?

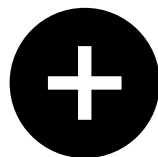


Observing 3 Months

Problem Statements



No data
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x5 delivery



Rapyd

How did the story start?

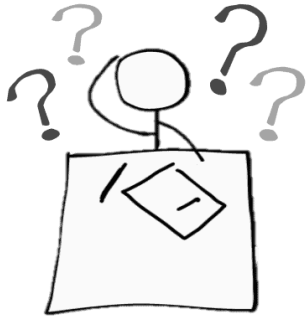


Observing 3 Months

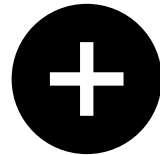


WHAT IS THAT?

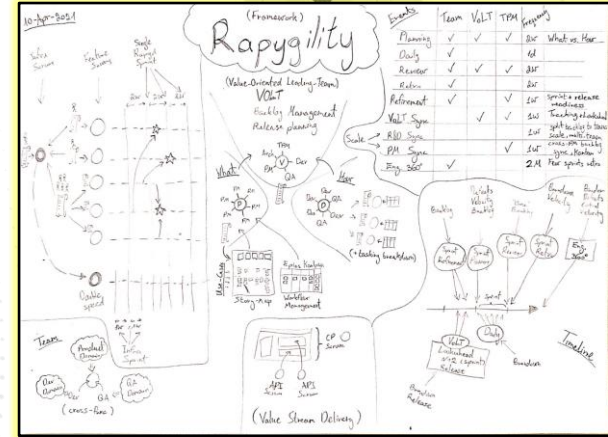
Problem Statements



- No data
- Waste
- Unclearity
- Complexity
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- ...



x5 delivery



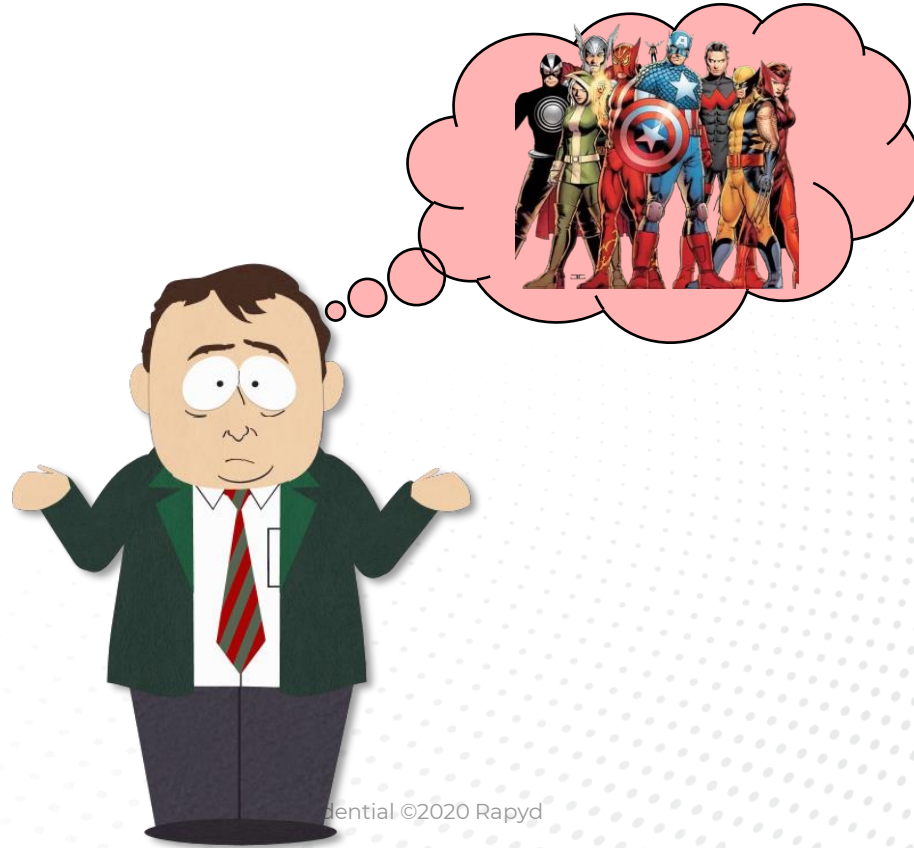
Rapygility

The Rapyd Model for Agility
(born 10-Apr-2021)

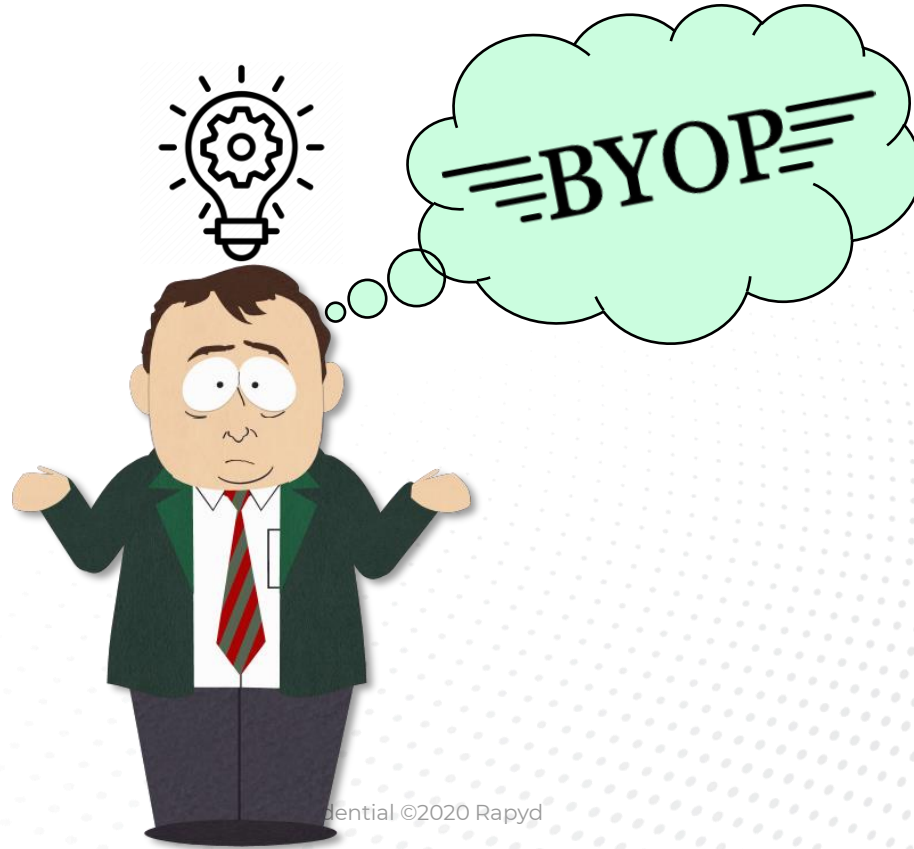


Rapyd

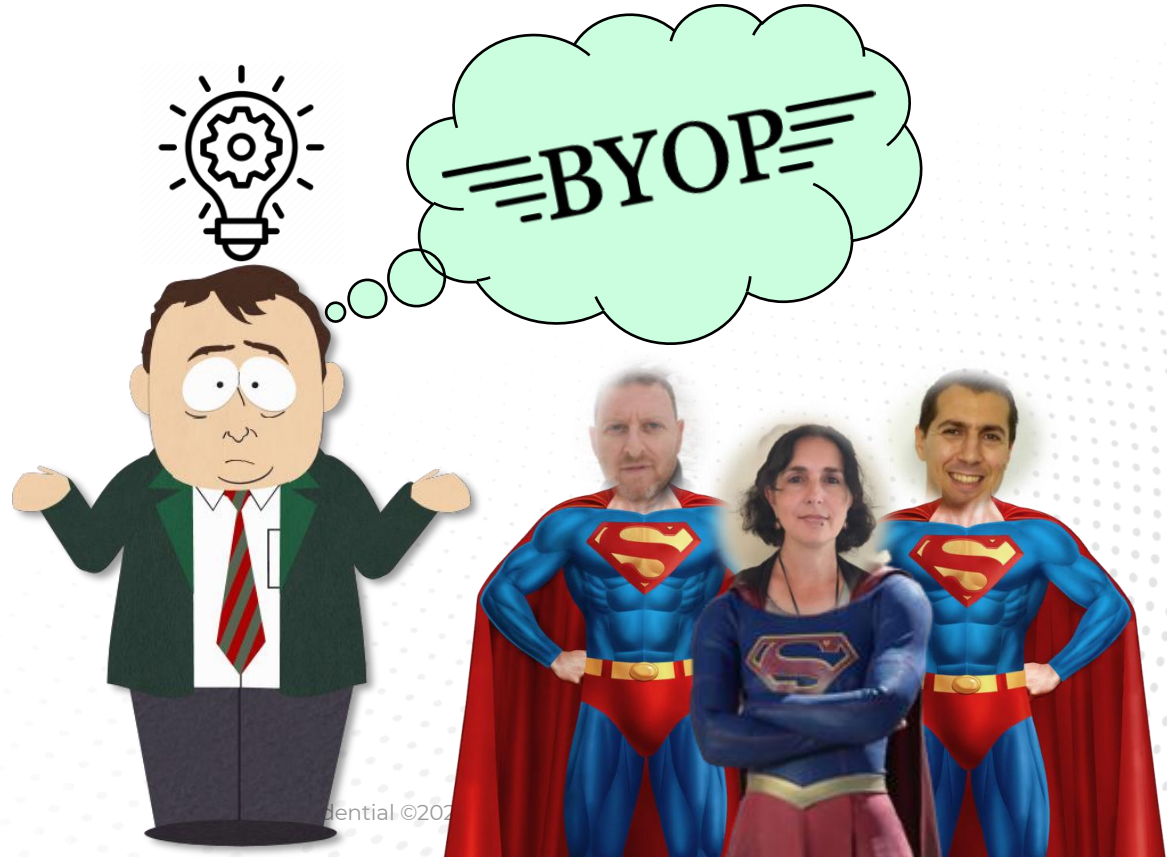
I can't do it alone!



I can't do it alone!



I can't do it alone!



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Rapyd

Get it Going



"Failure is the
limit of my abilities"

**FIXED
MINDSET**

"I'm either good at it or I'm not"

"My abilities are unchanging"

"I don't like to be challenged" "I can either do it,
or I can't"

"My potential is predetermined"

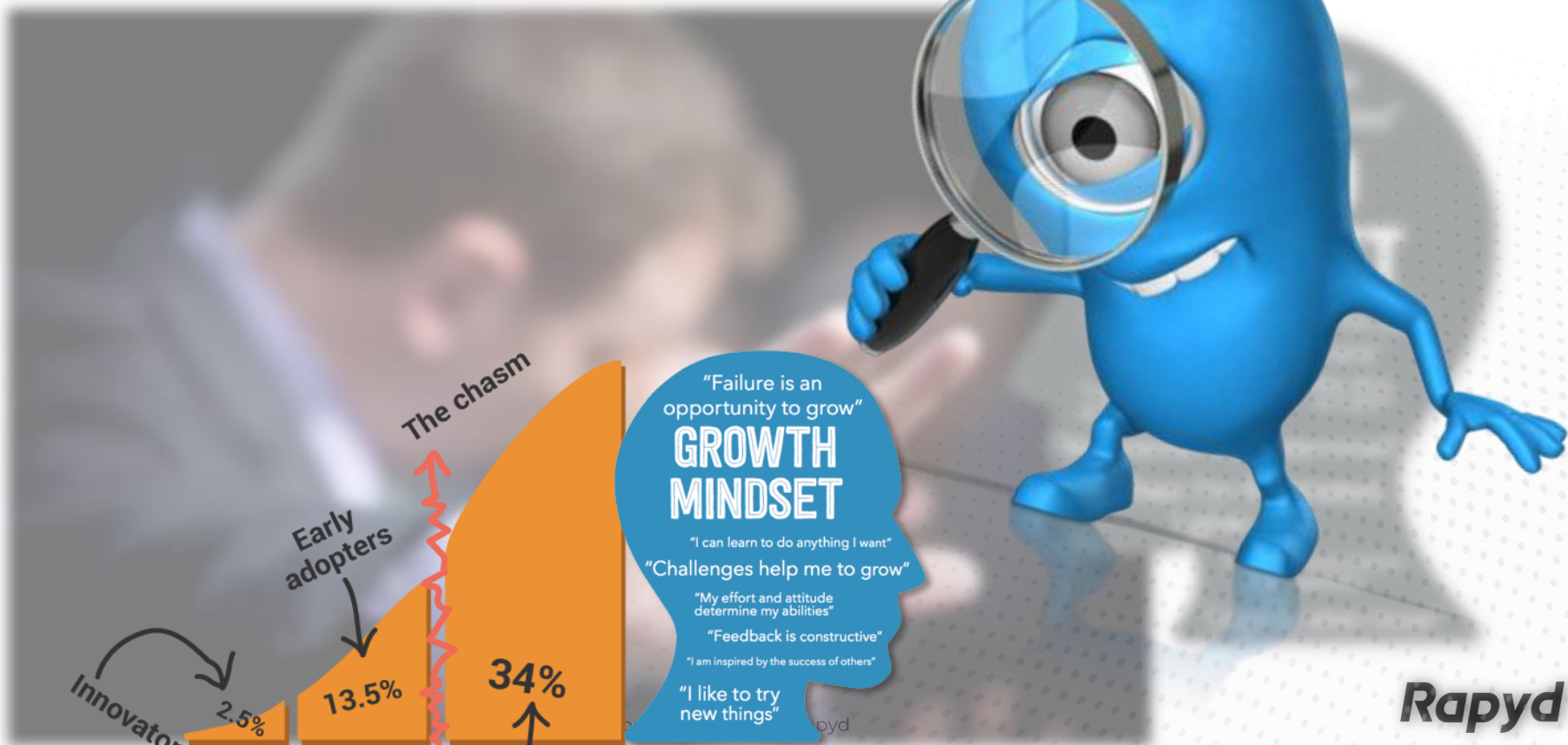
"When I'm frustrated,
I give up"

"Feedback and criticism
are personal"

"I stick to what I know"

Rapyd

Get it Going



We Have Rapygility – Now What?

Product by Product

OR

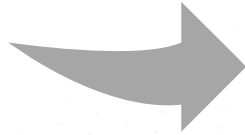
All at Once

We Have Rapygility – Now What?

Product by Product

OR

All at Once



Jumping between Products

AND Sometimes

All at Once

We Have Rapygility – Now What?

Product by Product

OR

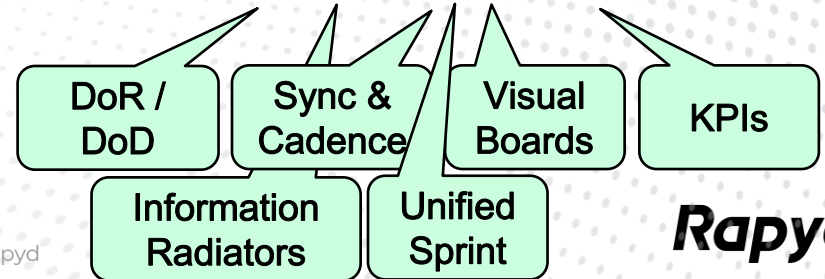
All at Once



Jumping between Products

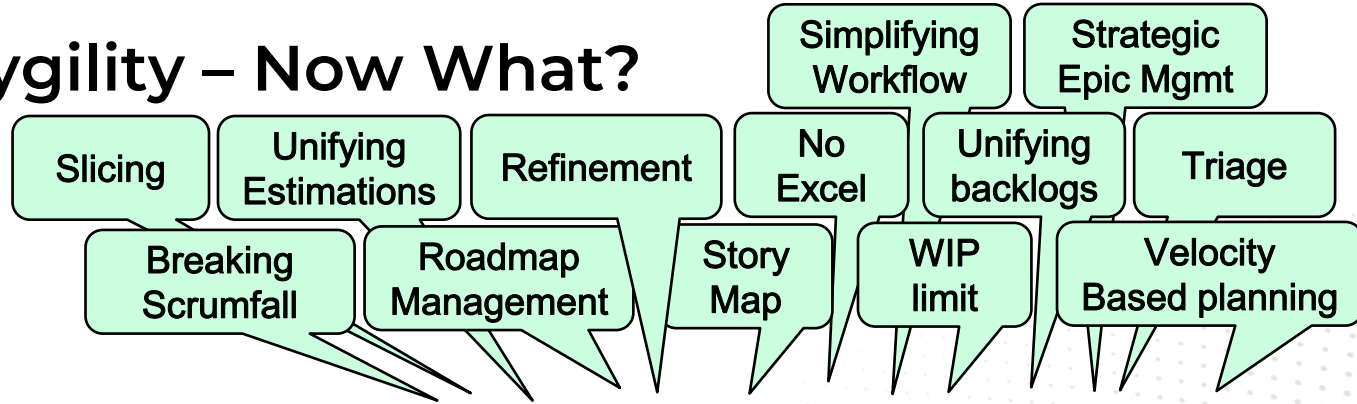
AND Sometimes

All at Once



Rapyd

We Have Rapygility – Now What?

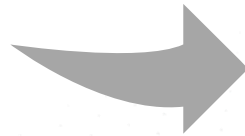


Product by Product

Jumping between Products

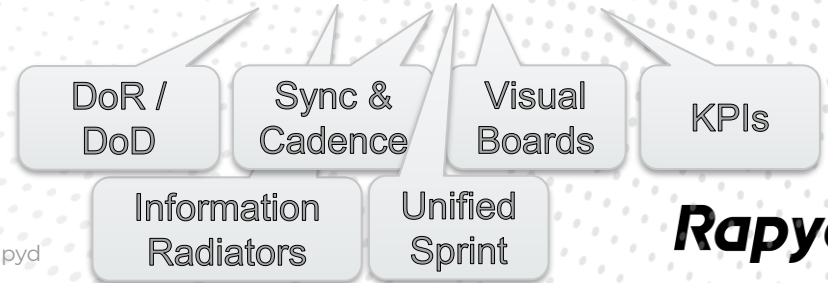
OR

All at Once



AND Sometimes

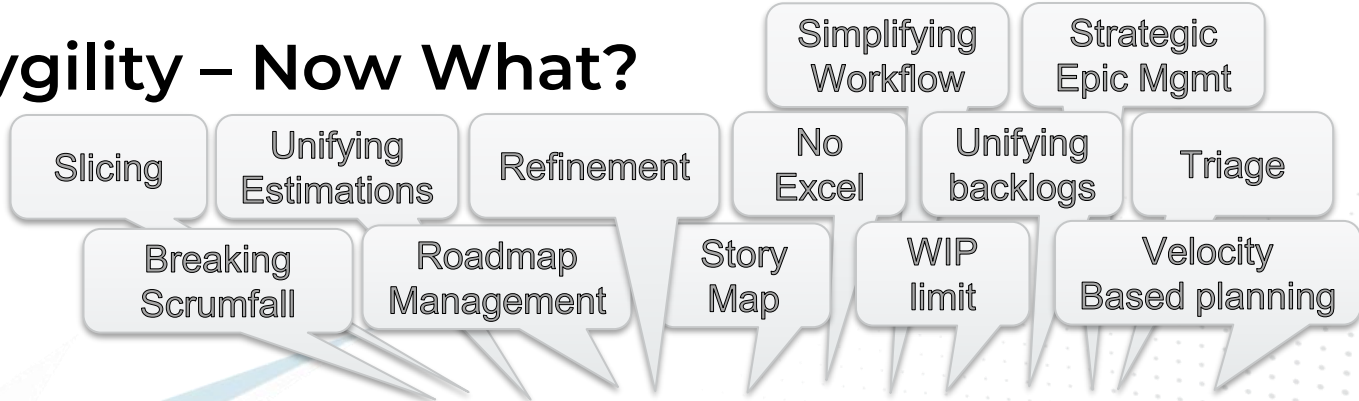
All at Once



Rapyd

We Have Rapygility – Now What?

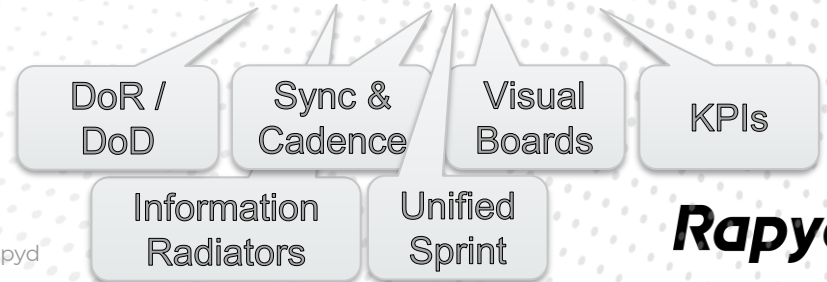
Finding Opportunities



Jumping between Products

AND Sometimes

All at Once



The Rapygility Path

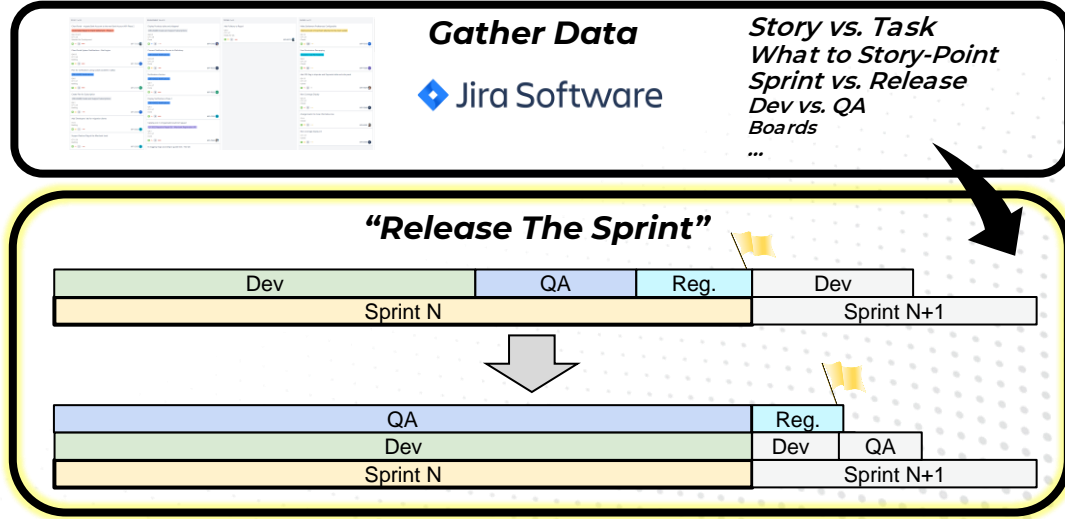


Gather Data

 Jira Software

*Story vs. Task
What to Story-Point
Sprint vs. Release
Dev vs. QA
Boards
...*

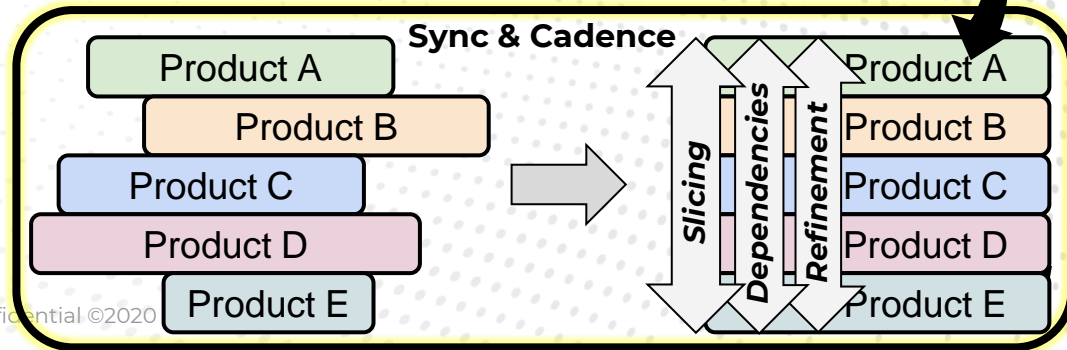
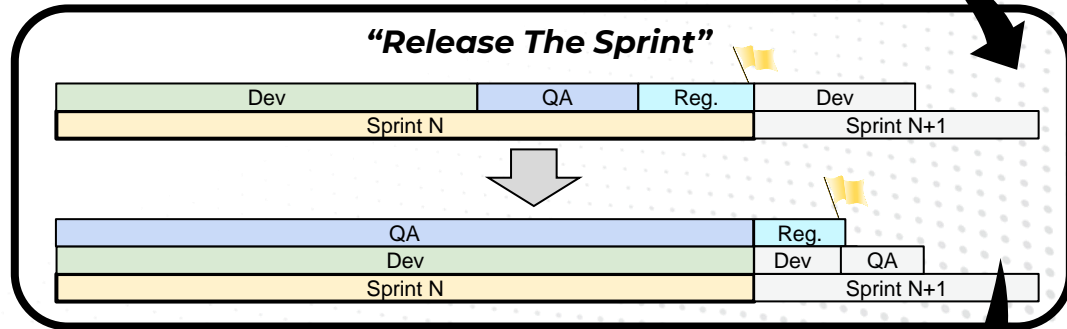
The Rapygility Path



The Rapygility Path

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Jira Software

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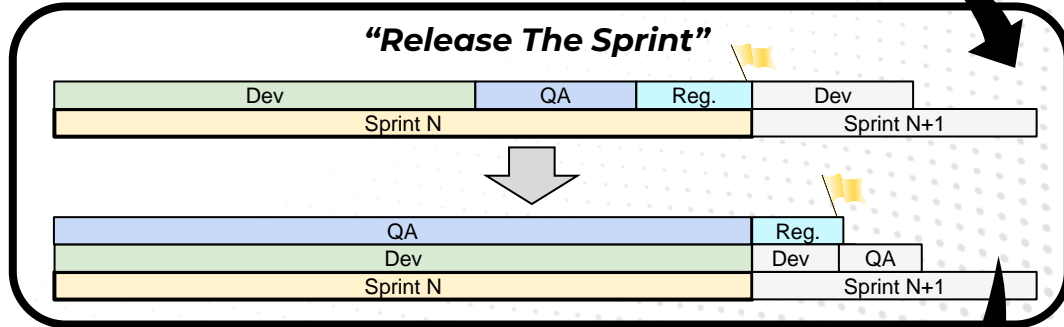
The Rapygility Path

Gather Data

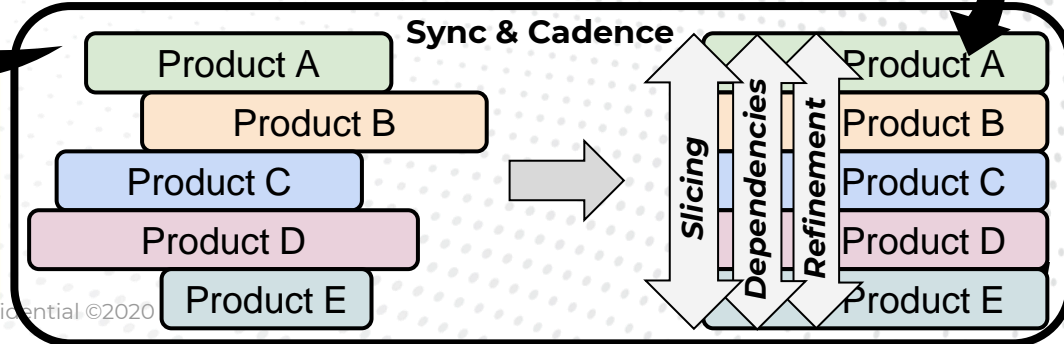
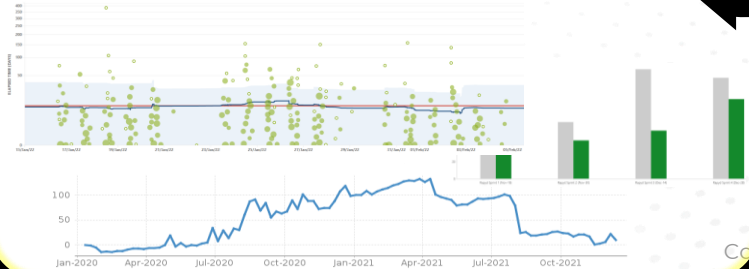


◆ Jira Software

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Product Focused KPIs



The Rapygility Path

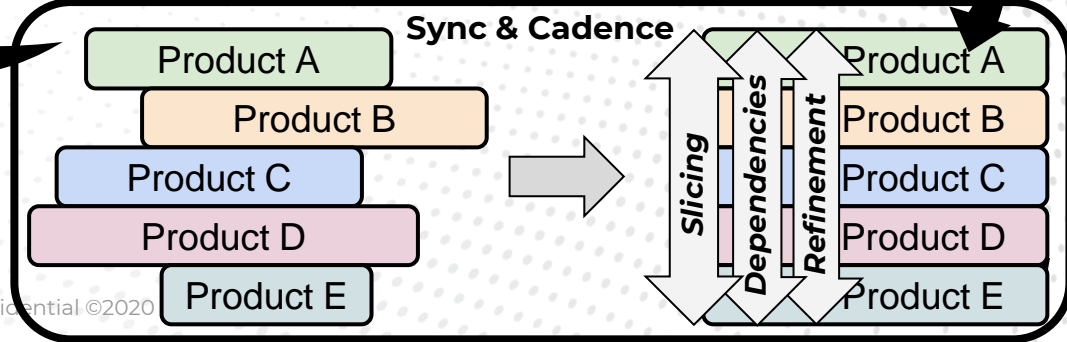
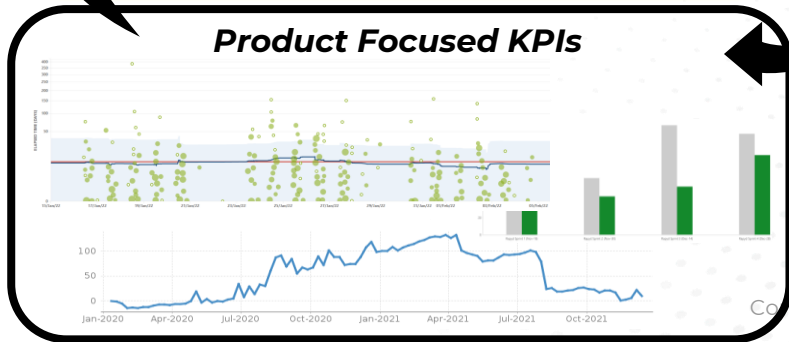
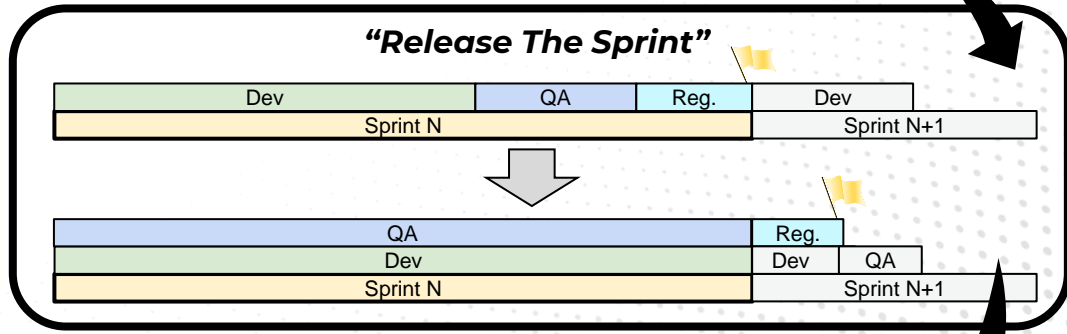
Gather Data

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Roadmap Workflow Management

20% → 50% → 80% → Deliver

The Rapygility Path

Data Analytics **More Departments**

Sec **Ops** **IT**

PMO
PROJECT MANAGEMENT OFFICE

Gather Data

Jira Software

Story vs. Task
Sprint vs. Release
Dev vs. QA
Boards
...

Roadmap Workflow Management

→ 20% → 50% → 80% → Deliver

“Release The Sprint”

Product Focused KPIs

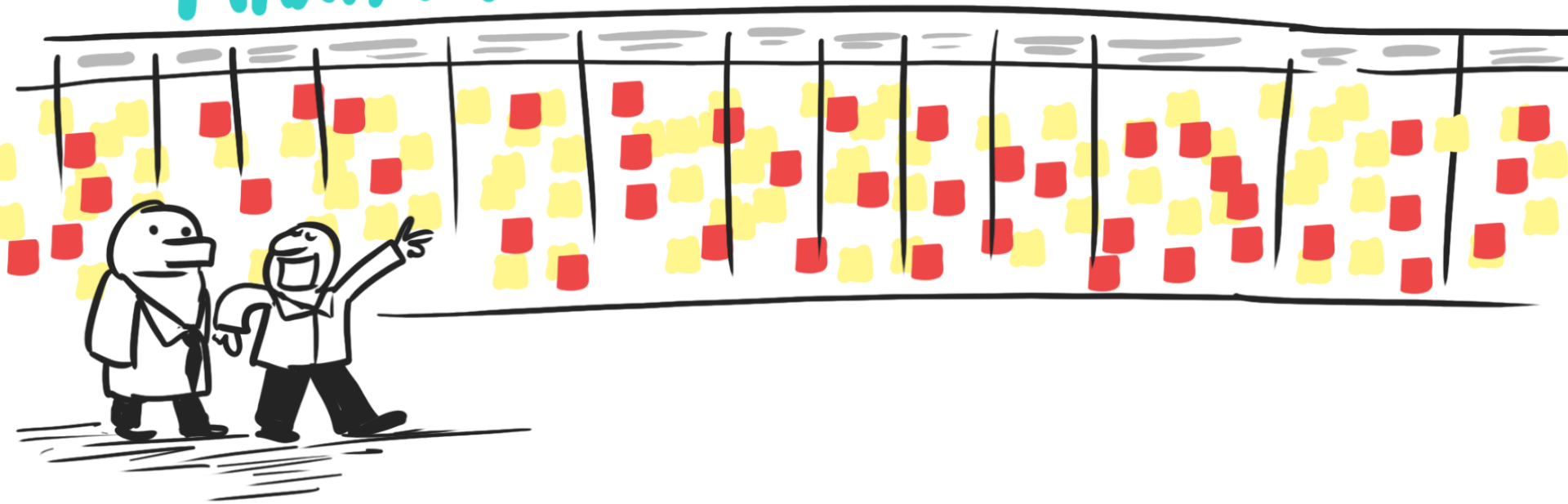
Sync & Cadence

Product A
Product B
Product C
Product D
Product E

Slicing
Dependencies
Refinement

You can change process, but minds are harder

THIS BOARD GIVES US
MAXIMUM VISABILITY



You can change process, but minds are harder

THIS BOARD GIVES US
MAXIMUM VISIBILITY

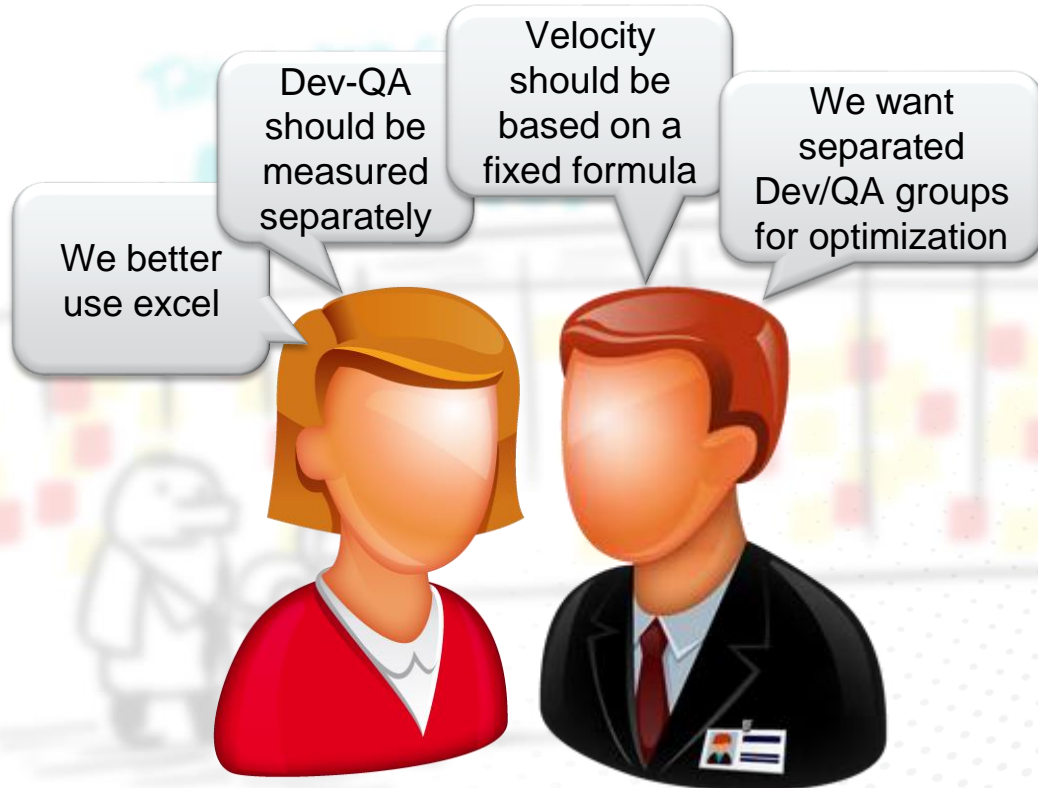


R&D Managers

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You can change process, but minds are harder



We better use excel

Dev-QA should be measured separately

Velocity should be based on a fixed formula

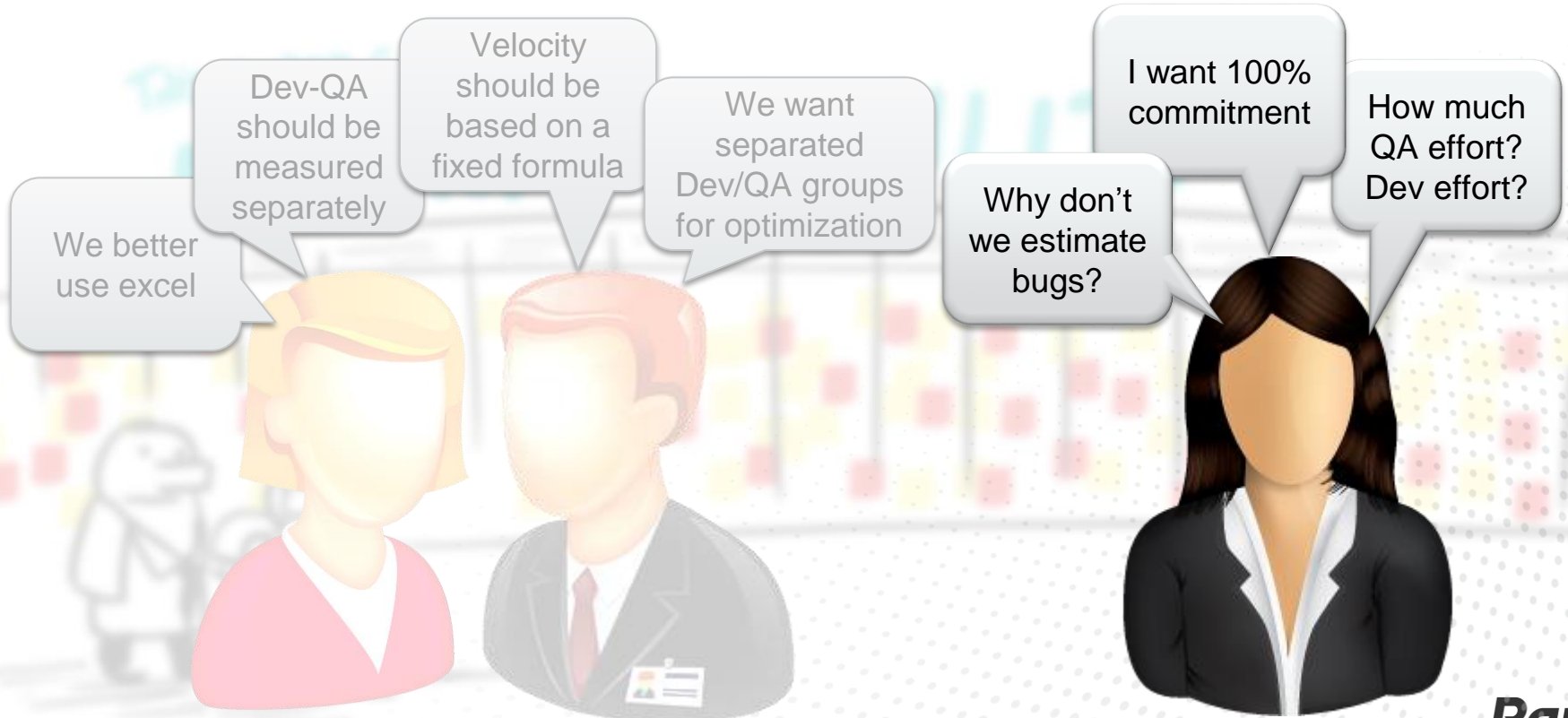
We want separated Dev/QA groups for optimization

R&D Managers

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You can change process, but minds are harder



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Dev-QA should be measured separately

Velocity should be based on a fixed formula

We want separated Dev/QA groups for optimization

Why don't we estimate bugs?

I want 100% commitment

How much QA effort? Dev effort?

R&D Managers

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Product Manager **Rapyd**

You can change process, but minds are harder

Dev-QA should be measured separately

We better use excel



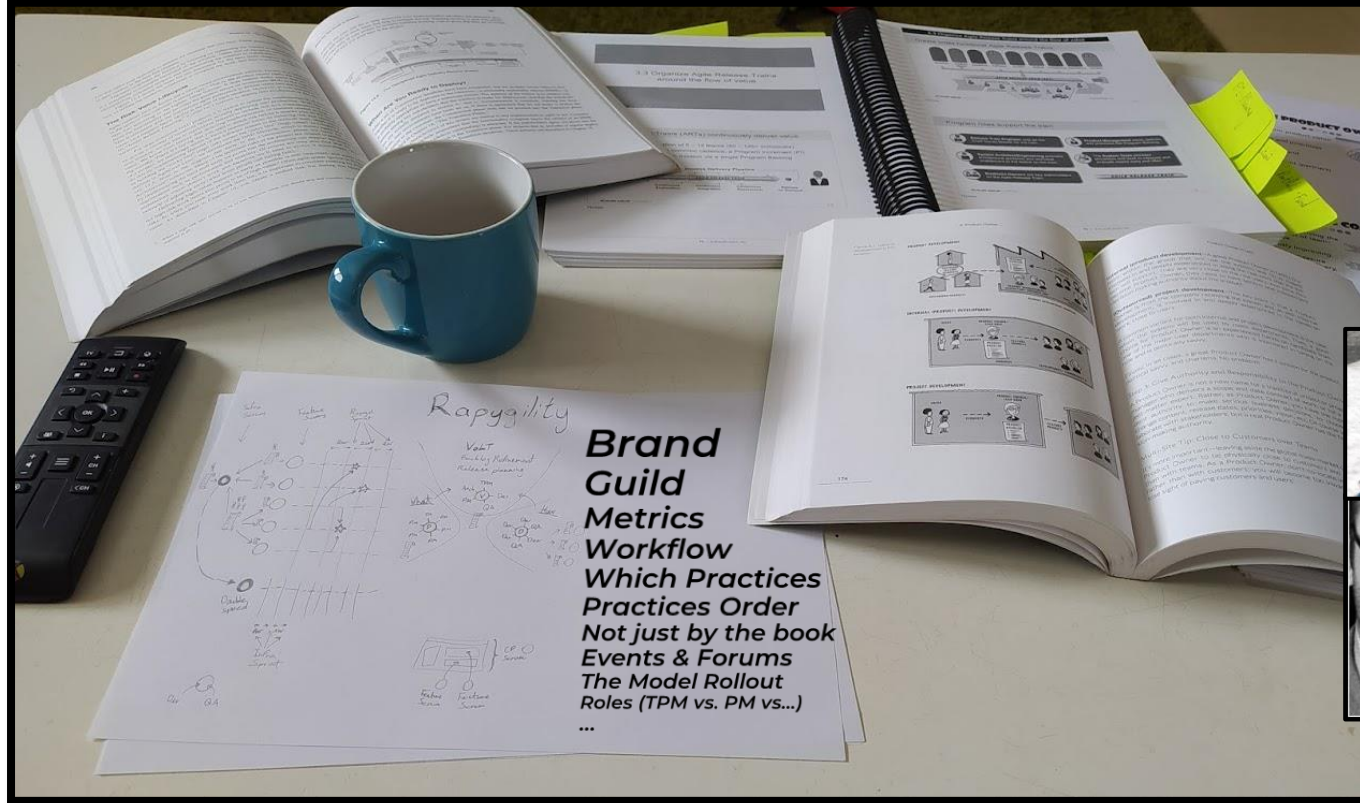
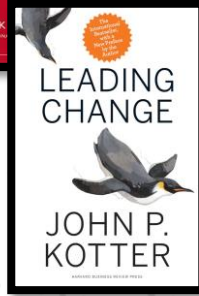
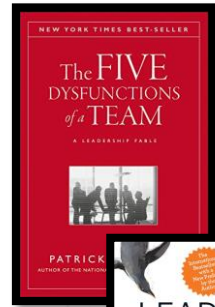
100% commitment

How much QA effort? Dev effort?

Encouraging small failures...

Rapygility Uniqueness

Agile is the
ENGINE
not the
GOAL



Rapyd



Agile Unicorns

Erez Morabia

R&D Manager & Agile Coach

February 2022

